

17864

**S**PECIAL PLANS  
**TILLWELL**  
**UCCESSFUL HOMES**

**Price 50 Cents**

**E. W. STILLWELL & Co.**  
**LOS ANGELES, CAL.**

## Materials With Which We Build

**A**S indicated in the following pages, we have had occasion to plan houses utilizing all the standard building materials. Without necessitating any particular change in the general plan, a house that is planned for wood construction may usually be built of brick, hollow tile, stucco or a combination of materials.

At the time this book is issued (1918), the cost of wood is only about 10% less than brick or hollow tile. Before ten years go by, the extra upkeep expense for painting and repairing wood will make the real cost equal masonry construction. Under such circumstances, brick is the most economical material with which to build. Some laws and restrictions do not allow wood houses within certain residence districts, nor wood shingles on roofs. Any house designed for a shingle roof may have any other roofing.

If anyone desires to use different materials with any of these plans, that may be arranged. Whether the substitution of an alternate material requires the preparation of revised plans to show changes in design or plan, all depends on the particular design and the genius or skill of the builders.

For instance, some clever builders can take frame-house plans and adapt them to their needs, if building of brick. Usually it is more economical and an assurance of better results to have an experienced architectural draftsman revise the plans, at least in part. Some builders have little insight into the artistic use of materials and should not build anything without the employment of thorough plans.

We suggest that anyone interested in the use of any of these plans get the ready-to-build-from plans first and decide, after looking them over, whether he wants them revised or not. We will suggest changes when plans are sent.



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SKETCH YOUR PLAN HERE

# PLANS MADE TO ORDER

While many prospective builders select ready-made plans out of our publications, others are unable to find anything which exactly suits. We can not hope to carry a stock of plans that will please everybody, but we are prepared to draw special plans to order, of any size of a house and in any style of architecture.

If you do not find any ready-made plans that appeal to you, then take advantage of our individual plan service. The first step is very simple and inexpensive. Make a list of your requirements, send sketches of plans and enclose clippings of special features you would like incorporated in them.

If you have prepared no accurate floor plan sketches to outline your ideas, use the following sketch sheets, making  $\frac{1}{8}$  inch equal one foot. Then fill out as much of the questionnaire as possible. We can serve you virtually as well this way as if the work were directed by personal interviews.

Tentative or preliminary plans, if worth doing at all, are worth doing well and that takes considerable thought. Sketches are not submitted free on approval; they cost us too much in time. The following sketch propositions are but a nominal charge for preliminary services. Such sketches are well worth the cost, whether you decide to have final plans completed or not.

## **Sketch Offer No. 1**

The charge is 25 cents per room for floor plans only. Count each stair hall as a room, but not connecting halls or bathrooms.

Floor plans are drawn to the regular working plan scale of one-fourth inch equals one foot, making plans which are five or six times longer than these book plans.

## **Sketch Offer No. 2**

One side elevation and one front elevation, showing the outside appearance of the house, will be made with floor plans for One Dollar per room.

This is the better proposition—especially in the case of two-story houses in which the exterior lines and second story room arrangement depend one upon the other.

**Write for Plans Long Before You Build — It Takes Time  
To Prepare Them Well — Don't Delay**

AT 270  
E1  
1918



# SECOND STORY PLAN

Questionnaire for Special Information

- (1) Name of building (2) Which direction will the house face? (3) Is not level, what is the slope?
- (4) Where must the drive be?
- (5) Is soil sandy, clay, or gravel?
- (6) Foundation material below grade? (7) Above grade?
- (8) Height of floor line above/below grade? (9) Size of excavation?
- (10) Depth of cellar? (11) Can grade be raised by filling?
- (12) What rooms partitioned off in basement?
- (13) Basement partition wood or what? (14) Outside or inside steps?
- (15) Cellar floor cemented? (16) Porch floor cemented?
- (17) How is the house to be heated? (18) Where chimneys for stove, etc.?
- (19) Terra-cotta fire flue? (20) Where fireplace?
- (21) Kind of mantel?
- (22) Will first story walls be brick, stone or hollow tile, siding, shingles, etc.?
- (23) If brick, will they be recessed or solid? (24) If metal, what will be used or will it be back plastered without sheathing?
- (25) What will second story or light ends be? (26) Will roof be wood or asphalt shingles, built-up or roll roofing, tile, or slate?
- (27) What slope of roof? (28) Siding under eaves?
- (29) Double floor?
- (30) Paper between walls and floors?
- (31) Height of first story ceiling? (32) Second story ceiling?
- (33) May main or second story room walls be cut by slope of roof? If necessary, for architectural effect or economy?

(Continued in back of book)



# Questionnaire for Special Information

For.....

Address.....

- ( 1 ) Size of lot?.....( 2 ) Which direction will the house face?.....
- ( 3 ) If not level, what is the slope?.....
- ( 4 ) Where must the drive be?.....
- ( 5 ) Is soil sandy, clay, or gravel?.....
- ( 6 ) Foundation material below grade?.....(7) Above grade?.....
- ( 8 ) Height of floor line above finished grade?.....(9) Size of excavation?.....
- (10) Depth of cellar?.....(11) Can grade be raised by filling?.....
- (12) What rooms partitioned off in basement?.....
- (13) Basement partitions wood or what?.....(14) Outside or inside steps?.....
- (15) Cellar floors cemented?.....(16) Porch floors cemented?.....
- (17) How is the house to be heated?.....(18) Where chimneys for stoves?.....
- (19) Terra-cotta flue linings?.....(20) Where fireplaces?.....
- .....(21) Kind of mantels?.....
- (22) Will First Story walls be brick, stucco on hollow tile, siding, shingles, metal lath or what?.....
- (23) If brick, will they be veneered or solid?.....(24) If metal lath, will sheathing be used or will lath be back plastered without sheathing?.....
- (25) What will Second Story or gable ends be?.....(26) Will roof be wood or asphalt shingle, built-up, or roll roofing, tile, or slate?.....
- (27) What slope of roof?.....(28) Sheathing under siding?.....
- (29) Double floors?.....(30) Paper between walls and floors?.....
- (31) Height of first story ceilings?.....(32) Second story ceilings?.....
- (33) May attic or second story room walls be cut by slope of roof, if necessary for architectural effect or economy?.....

(Continued in back of book)

## Foreword

THE purpose of this little book is to present a few of a large number of good plans which it has been impossible to show in our other publications. In many instances, the exteriors of these houses are similar to or are modeled after photos of houses in our other books. In others the exteriors are different from anything published. To get an adequate conception of any exterior, it is suggested that the reader take advantage of our offers to send plans on approval, as stated on page 64.

Complete detailed working plans based on these floor plans have been prepared by us and are carried in stock. They were all made for actual use in construction throughout the United States and Canada. The preparation of these plans is the result of eleven years of experience in planning homes by correspondence.

A few of the plans are obviously most suitable for mild climate homes. Others for extremely cold climates. In such cases, certain changes which will suggest themselves to everyone will make them well adapted to the opposite conditions of climate.

For the most part, however, the plans were originally prepared to meet climatic conditions like those of the North Central United States. Here, there is a combination of climates—intensely hot in summer and correspondingly cold in winter. So, as a whole, these working plans are practical for use everywhere. Any competent builder can readily arrange during construction for any minor changes desirable.

Although we are located in that section of the country known to many as the Far West, we have planned many homes which have been built all along the Atlantic coast. Some of our plans have been sent to far off countries, as to Belgium, Spain, South Africa, Peru, New Zealand, Australia, Tahiti and nearer home, to Cuba, Hawaii, Alaska, Canada and Mexico. Through the medium of the mails, we are in close touch with people and conditions everywhere.

Personally, the author knows all about severe climatic conditions, having lived twenty-five years in a northern state east of the Rockies. Most of our draftsmen have had similar experience, so we can serve anyone as well as if located in central territory. Our location is an advantage to our correspondents, for we are able to give them the benefits of the latest ideas in homes—and California is said to be a quarter of a century ahead of the rest of the country in its home architecture, because of its ideal building conditions. California homes are models for all the world.

Our business is not so large but what I can still give personal attention to most inquiries. We have no other interests than the special one of planning homes for people. It is a pleasure and a privilege to plan better homes. It is our way of making an honest living in an interesting occupation, but it is most profitable to our correspondents, for we believe that Stillwell plans are the cheapest thing in home-building.

(Signed) E. W. STILLWELL.

## The Bugaboos of Building

THE conditions surrounding the home-building business have perpetuated what may be called the "bugaboos of building." While the methods of every other business have been revolutionized within the last twenty years, the house-building business remains much the same. New materials have come into use, but the old methods of making contracts are unchanged.

It is a popular belief that building a home is a hazardous undertaking—that making a contract is accompanied by unavoidable difficulties, and that most contractors take advantage of their clients. The bugaboos of building are so real that many people are almost afraid to have a home built for themselves, preferring to live where they are, or even to buy houses that are "built to sell." The chief bugaboos are these:

*First*—The question of whether the house will meet expectations.

*Second*—The chances of getting a satisfactory deal from the various contractors.

*Third*—The matter of final cost, as regards additional sums for "changes" and for "extras."

These bugaboos have their source in the customer's perfectly natural bargaining propensity for a product and quality for which his appropriation is insufficient, together with the contractor's desire to get the business on such terms as to make it show a profit.

Now, it is impossible to get superior quality and style in homes at an inferior price. Bargaining for lower prices and "peddling" bids lets in the irresponsible contractor and puts both the owner and the reliable contractor at a disadvantage, because the latter bids on his *quality* of workmanship as well as upon plans and materials. Many contractors lose money through their own fault, but the idea of many owners that they are clever enough to beat the contractor at his own game, is self-deception.

The popular lack of confidence in the contracting business is largely due to the reliance of so many otherwise able business men on their own scanty plans. Many contractors, from seeming necessity, and others from choice, are in the habit of building without plans, or from such as they themselves can draft. But contractors are not qualified by training or experience to make definite or comprehensive plans.

Under these conditions the owners always take too much for granted and expect much that is not calculated in the cost by the contractor.

The public has no conception of what constitutes a good set of plans, and the majority of contractors continue to risk their reputations and goodwill by taking long chances on plans that are such in name only.



# The Satisfaction Method of Home Building

**I**T does not seem reasonable to expect that the cost of building, as regards labor particularly, will ever descend to anywhere near what was normal before the war. In view of this permanently high cost, it is of the utmost importance that there be a more general adoption of the only system that assures prospective owners of a full dollar's worth for every dollar of cost—make expert plans the vital thing.

Many a property is unsaleable because nobody likes the house on it. The matter of appearance is bound to affect the value of the entire property, including real estate, garage, etc. In a dividend investment of the same magnitude, a banker or broker is always consulted. In a case at law, a lawyer. The lawyers have a saying that "he who is his own lawyer has a fool for a client."

When one is ready to build, it is just as unwise to risk all on one's own planning. Neither does it pay to try to save money by letting the contractor do it. Honest contractors privately confess that they would never (considering their and the owner's interests), attempt to draw plans if they could avoid it by getting architects' plans at a reasonable cost.

Every building operation is based upon some kind of a plan. The success of a house—the degree in which it meets practical needs, its appearance and its cost—all depends upon the way in which the plan is worked out. Plans are the actual basis—the precise terms—of every contract. If the plans are properly prepared, building by contract is usually the best method. But whether one builds under contract or not, the final plans—starting from the owner's or contractor's sketches and data—should be prepared thoroughly by experts in house planning.

The planning of homes is a subdivision of the great practice of architecture, and is a specialty of itself. The successful contractor of homes and the expert designer of homes, is each a specialist in his own field, and the wise owner will employ the services of both. Turning the details of planning over to an architect does not take the matter out of the owner's hands at all, nor does it drive a wedge between the contractor and owner. The competent home-planning expert will bring the interests of the two together.

A good plan service, not including supervision, is well worth to the owner five per cent of the cost of building. It will pay bigger returns than any other expenditure in the building. Architects' plans are the only safe plans to get competitive bids on; they are the only safe kind for the builder to figure from. The honest contractor does not have to guess at anything or to add any percentage for contingencies or unexpected demands of the owner. Complete plans tend to discourage the irresponsible contractor. They eliminate the necessity for changes, for extras, etc. Adequate plans enable the conscientious contractor to figure a well-earned profit, assure customer satisfaction, and guarantee the permanent good-will advertising of better homes.

One of the chief advantages of the employment of professional plan service is the fact that the preparation of plans clarifies the owner's ideas. It often happens that he finds it better to discard old ideas and adopt changes that would never be thought of in any other way. An advantage of getting outside plans is that it avoids the duplication of styles such as are seen perpetuated more or less in every community. The injection of new ideas gives distinction to the house. It has a salutary effect on tradesmen and stimulates the contractor to his best efforts.

Charges for plans are variable, but price does not at all indicate the relative value of plan service from various sources. Association architects, drawing plans for all kinds of buildings and not specializing on homes, are expected to charge a minimum of 3½% of the cost of building, for plans and specifications alone. In the preparation of original plans, the archi-

tect or his draftsmen work out everything in pencil at least once, revise and lastly ink in for blueprinting. The draftsman gets everything down in black and white that has occurred to the owner and hundreds of minor details (in the aggregate all-important), which never are mentioned in contractors' plans.

However, it is not necessary to pay such prices for good house-building plans, even though made to order. Stillwell economy-plans as offered in this book, and in the others, are sold at a fraction of the original cost, because publication offers the opportunity of selling inexpensive duplicate blueprinted copies from original negatives, or master drawings. They are genuine plan bargains.

In no sense of the word are good plans an extra expense; their use pays a profit. Stillwell plans drive away the bugaboos of building; they substitute confidence, assurance and satisfaction for all concerned.

"The last one I built was No. —. It is one of the finest in town and is greatly admired by all that see it. The owners are greatly pleased and cannot praise it enough.

"Plans such as you put out are excellent and it is the only system of building. Where the prospective owner does not see his way to get or to furnish the plans (figuring on building from a sketch or some little plan he has found in some magazine), I always claim that I am dollars ahead by getting the plans myself. Then I know exactly what I am doing and how I will do it.

"It is the best investment a contractor can make.

"Besides, when you have completed the building, one of the best things is that you have a pleased customer who will praise instead of knock you. That is what counts for future work and is my advertisement."

K. M. BECKER, Contractor.  
Sparks, Nevada.

# Part One

## *Two-Story Houses*

**U**NDER this classification are included houses which have a second story with three or more rooms, as well as many with a second story not equal in area to the first. The shaping of the roof is the vital thing in the design of most houses. That fixes the amount of floor area available for rooms. The average family needs more space in the first story; hence the popularity of the two-story house with the smaller second-story plan.

Except where otherwise noted, first story ceilings are 9 or 9½ feet high. Basements are 7 feet deep. In nearly all the second-story bedrooms, ceilings are 8 feet high with square corners.

It is not economy to plan for a regular second story where only six or seven rooms are desired. For such accommodations, build a one-story bungalow.

For cost information read page 63. For detailed facts about the plans themselves as well as for guaranteed costs, take advantage of one of the following offers to send plans on approval:

**MONEY-BACK OFFER**—Remit with order and we will send plans pre-paid by return mail. If they do not prove to be what you want, return them within 10 days of receipt and we will refund all your money.

**EXPRESS C.O.D. OFFER**—Plans sent C.O.D. with privilege of examination.

**BANK C.O.D. OFFER**—We will consign plans to your bank with special instructions to allow examination and contractor to figure for cost.

**SPECIAL CONSIGNMENT OFFER**—Plans consigned on approval direct to any firm or individual, but a certified check (which we will hold), must accompany such request as a guarantee that plans will either be paid for or returned within a 10-day limit allowed for inspection. If we don't hear from you by the expiration of 10 days plus the time required for the transmission of mails, we will then deposit the check. Should you not want to keep the plans and send them back within the 10-day limit, we will return the check.

**EXCHANGE OFFER**—If, within 30 days of the receipt of plans, you decide they are not just what you want, you may return them and select any other ready-made plans in exchange.

Or, return them within 30 days and credit for what you have paid will be applied in full upon the cost of special plans.

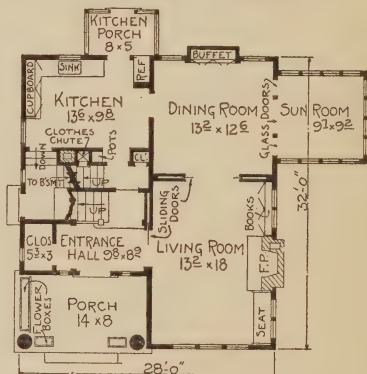
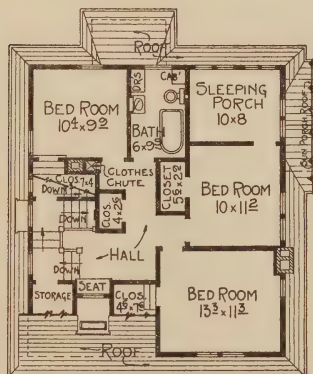
*Don't fail to send for plans when building. Stillwell plans assure the best results and will more than pay for themselves in the waste they eliminate.*





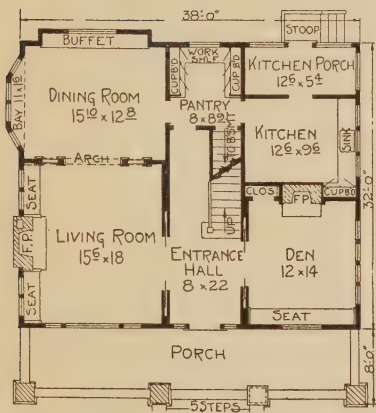
### No. S-1

This is a Colonial style house more compactly arranged than the average Colonial. Plans call for walls of 10-inch siding, but shingles may be used as shown.



There is a full size concrete basement, divided into four rooms. Larger bedrooms might be made and sleeping porch put out over the sun porch.

Cost .....\$4790-\$5745  
Plans and Spec.....\$35



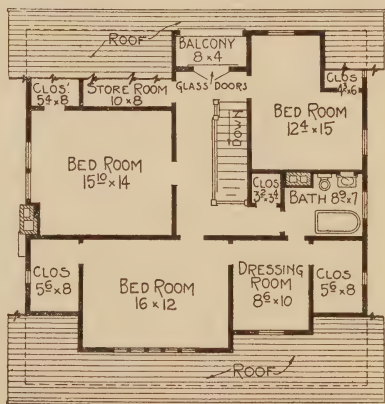
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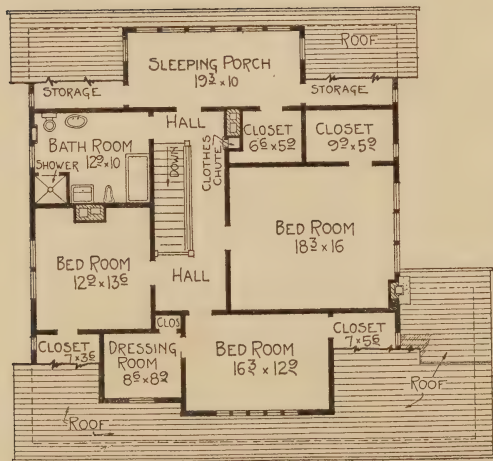
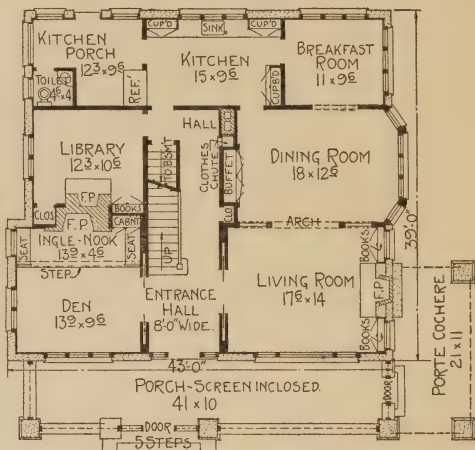
Plans call for a shingle exterior, Foundation is brick, with full size basement having furnace, fuel, vegetable and laundry rooms.

Cost .....\$6000-\$7200

Plans and Spec.....\$35

This is a photographic reproduction of a wonderfully attractive house which was the model for the nine following plans. All of these plans were designed as adaptations (according to varying proportions), of this original.



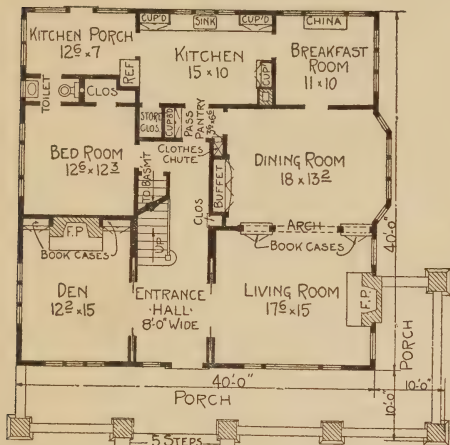


### No. S-3

This house has foundations and first story walls of hollow tile. Gable ends of second story are paneled stucco on metal lath. Basement is full size. The roof is shingled, with rounded edges (thatch-like) at the cornice lines.

Cost...\$8550-\$10,220  
Plans and Spec...\$60





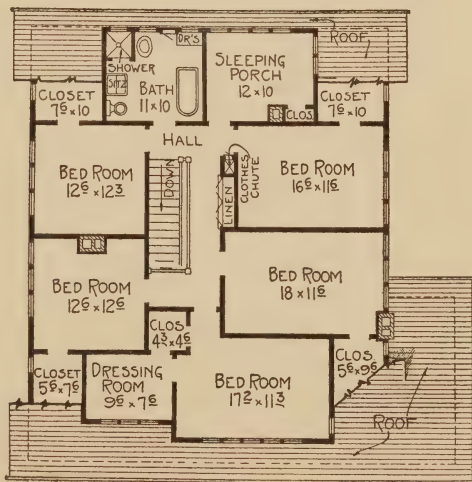
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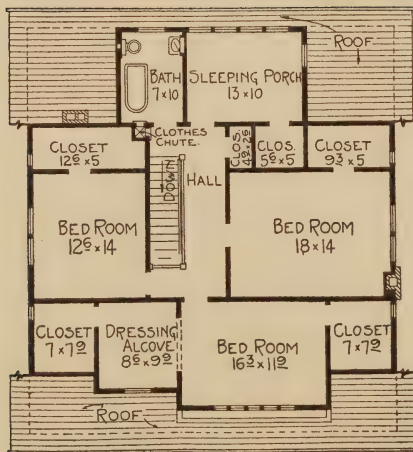
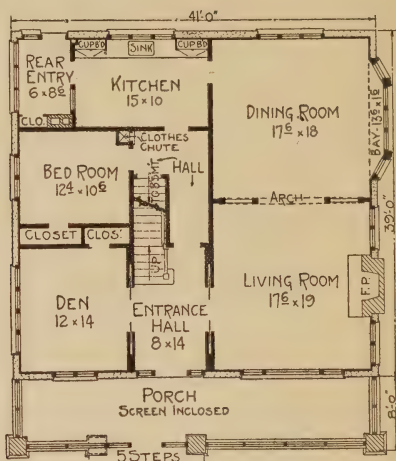
Brick porch work, concrete foundation without cellar. Shingle exterior and shingle roof.

Cost ... \$6000-\$7200

Plans and Spec... \$40

Add \$5 if basement plan is wanted.

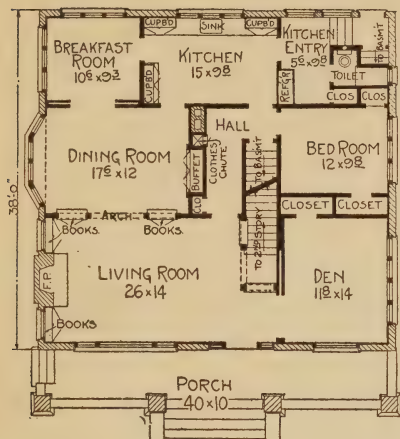




### No. S-5

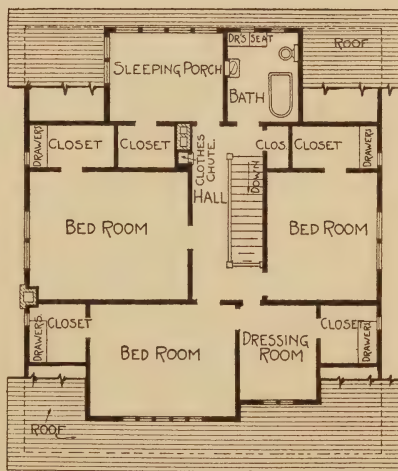
This house has a brick porch, concrete basement (full size) and hollow tile first story walls. Second story walls and gables are stucco on metal lath, laid off with panel strips for half-timber effect.

Cost .....\$7975-\$9585  
Plans and Spec.....\$50  
Material List.....\$10



### No. S-6

First story walls are solid brick. The basement is full size and concrete below grade. The second story is stucco. There is a porte cochere at the left end of the porch, with a flat roof over pergola beams.

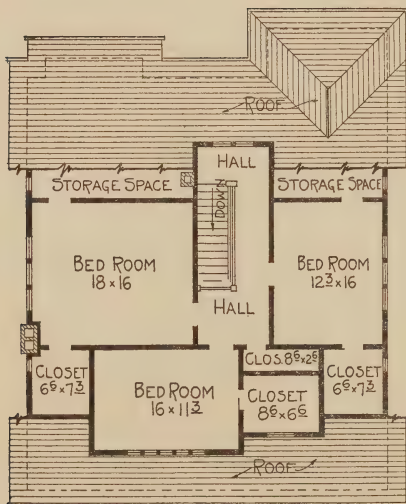
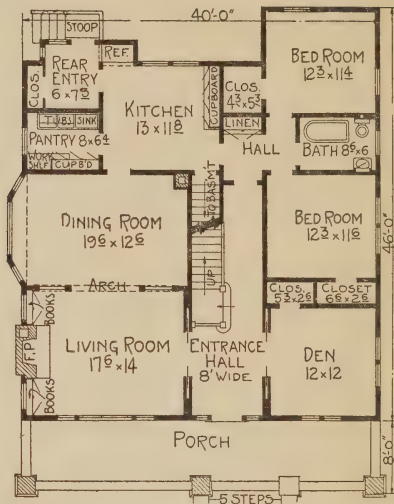


Cost .....\$7575-\$9090

Plans and Spec.....\$50

Material List.....\$10

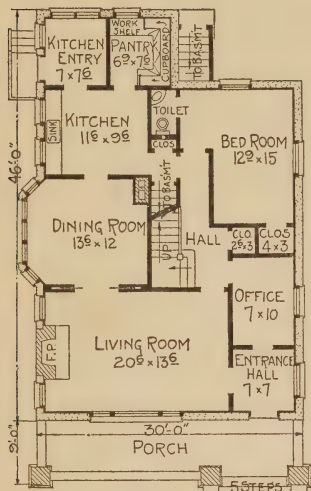




No. S-7

Plaster exterior. Asphalt shingle roof. Two-thirds concrete basement. Would be a simple matter to build a sleeping porch off the second story hall.

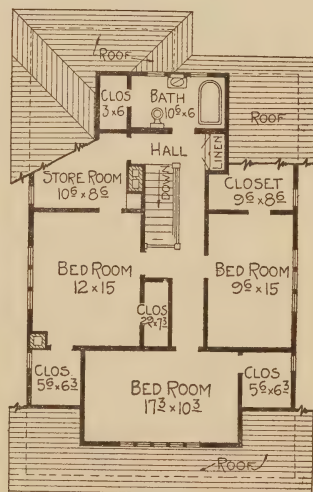
Cost .....\$6700-\$8250  
Plans and Spec.....\$45

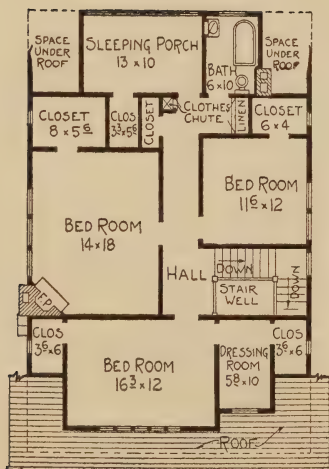


### No. S-8

A contractor's own home. Full size concrete basement, hollow tile first story walls and second story walls, stucco on metal lath. Shingle roof. Brick is used for all of the front porch work. The porch floor is concreted over a dirt fill.

Cost .....\$6025-\$7230  
Plans and Spec.....\$40



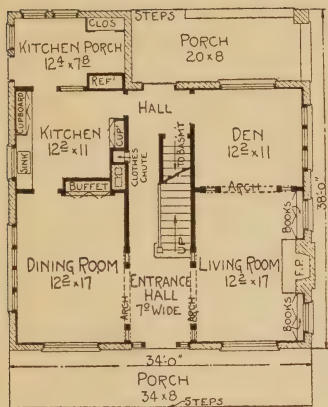


### No. S-9

This house has a full size brick basement with outside rear stairs. A grade level landing door at the side gives access to the hall and another stairway to the basement. The exterior is shingled; also the roof.

Cost .....\$5835-\$7000  
Plans and Spec.....\$35

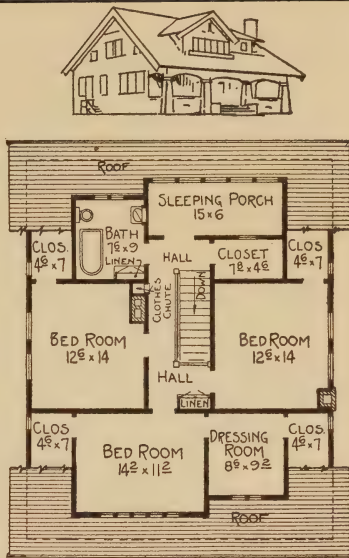




No. S-10

Brick walls. Shingled gables. Full basement.

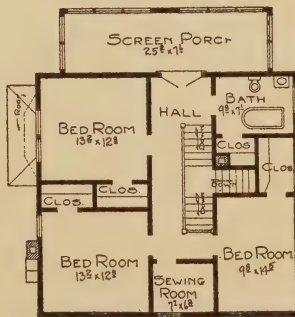
Cost .....\$5165-\$6200  
Plans and Specifications.....\$35  
Material List .....\$8



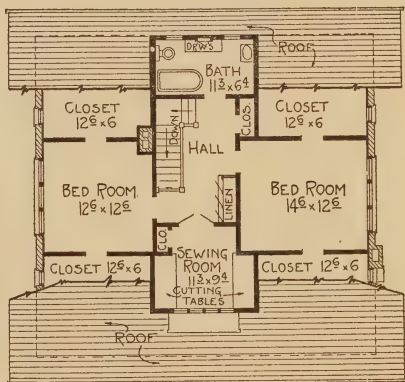
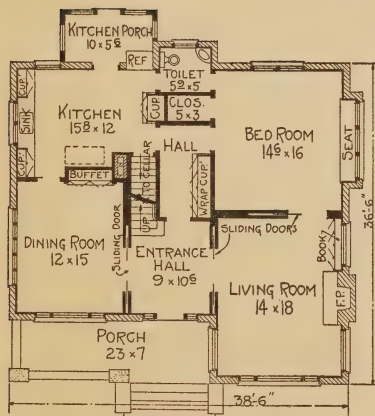
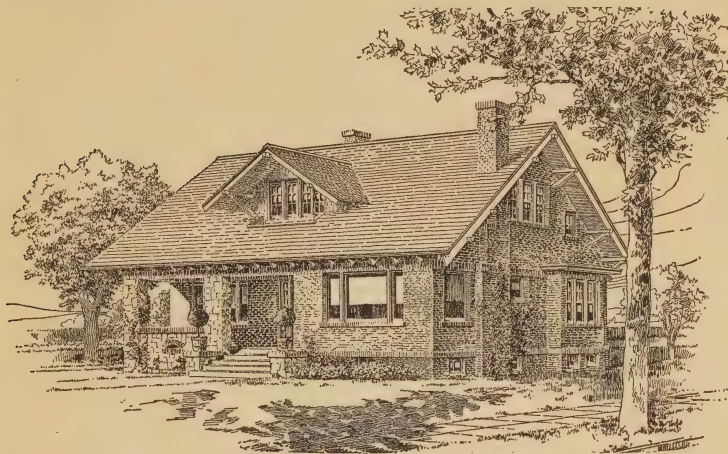
No. S-11

Siding exterior. Small cellar.

Cost .....\$4675-\$5600  
Plans and Specifications.....\$25







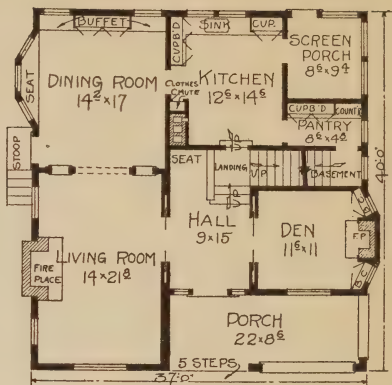
No. S-13

Solid brick walls and full brick basement. The front porch is stone; the back porch frame. The roof is shingled.

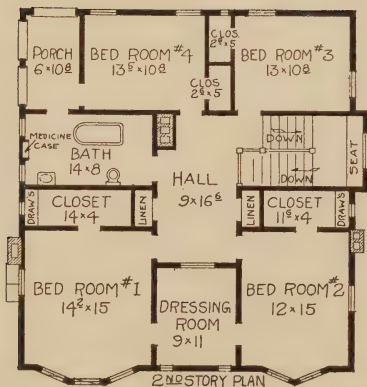
Cost .....\$5000-\$6000

Plans and Spec.....\$35





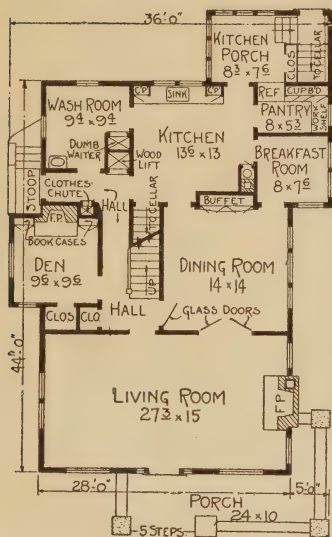
No. S-14



The walls of this house are stucco, finished with a tile cornice above the second-story windows. The roof is nearly flat, tar-and-gravel. An air space is provided between it and the ceilings. The foundation walls are concrete. The basement is divided into four large rooms. First story ceilings 10½ feet high; second story 8½ feet high.

Cost .....\$6840-\$8200

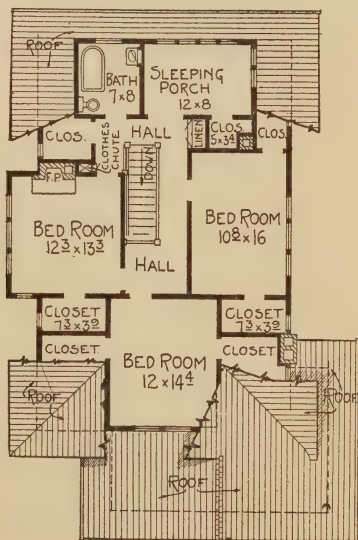
Plans and Spec.....\$45



No. S-15

This is a specially planned farm home. There is a full size basement. First story walls are siding; second story paneled stucco. The roof is shingled. The center second story rooms have square ceilings, the others being slightly sloping.

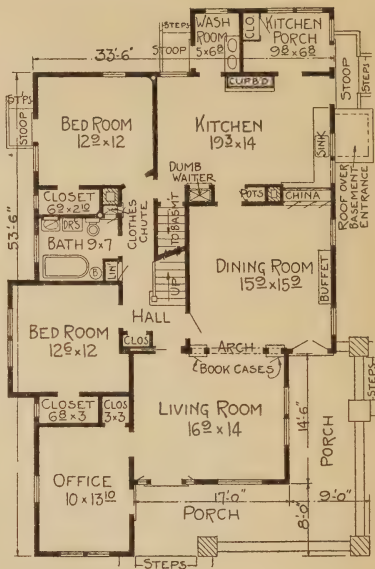
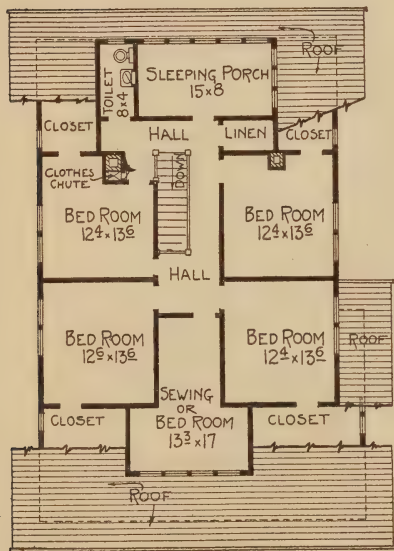
Cost .....\$6200-\$7440  
Plans and Spec.....\$45





### No. S-16

In planning this ranch home, there were special instructions to provide sufficient accommodations for a large family. And particularly to

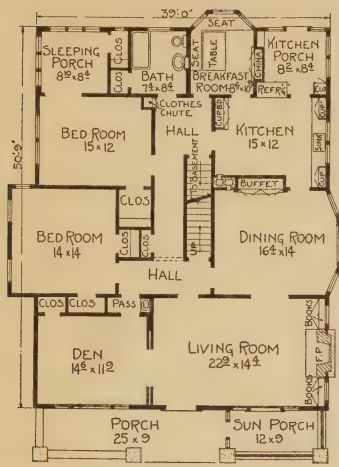


arrange a large and convenient kitchen.

There is a full size basement with five rooms, including an ice room. The exterior is siding, while brick is used in the porch construction.

Cost .....\$8500-\$10,000  
Plans and Spec.....\$50  
Material List.....\$10



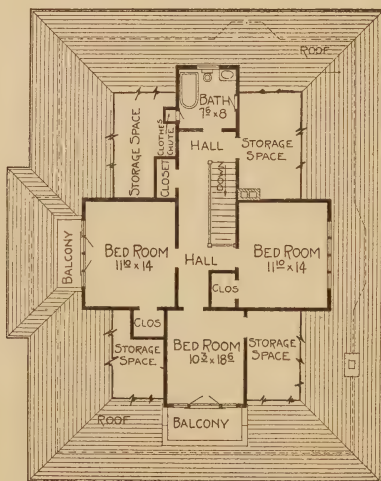


### No. S-17

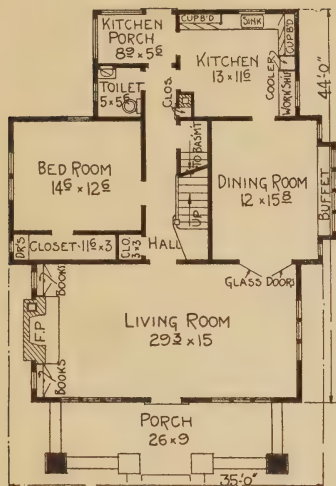
This fine home has a three-quarter concrete basement. Stone was used for the porch work and chimneys, where exposed. The walls are siding and the roof shingles. Second story ceilings are partly sloping.

Cost .....\$9000-\$10,800

Plans and Spec.....\$50



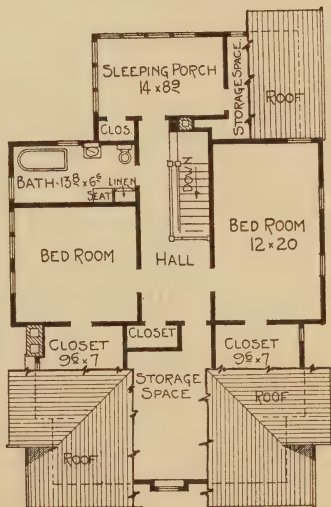




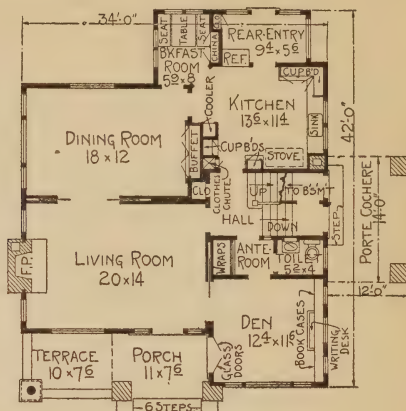
### No. S-19

This all-shingle home affords the accommodations required by very many people. It has a full size concrete basement. The porch steps and floor are wood. Second story bedroom ceilings are full height, but in the sleeping porch partly sloping.

Cost .....\$5180-\$6215  
Plans and Spec.....\$35



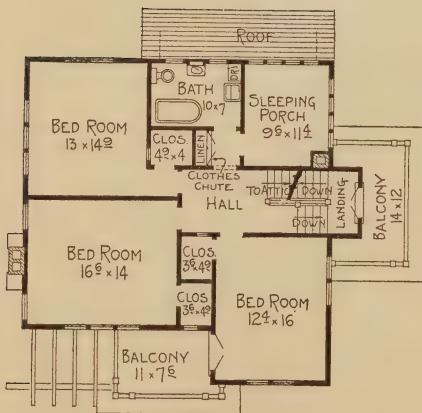


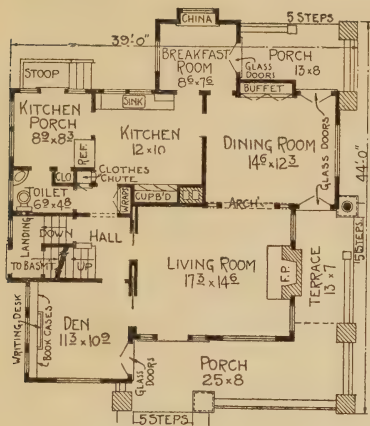


### No. S-20

This is a model arrangement for a two-story house, meeting the average requirements as to number of rooms. It has a concrete basement. First story walls are siding and second story shingled.

Cost .....\$6095-\$7310  
Plans and Spec.....\$50



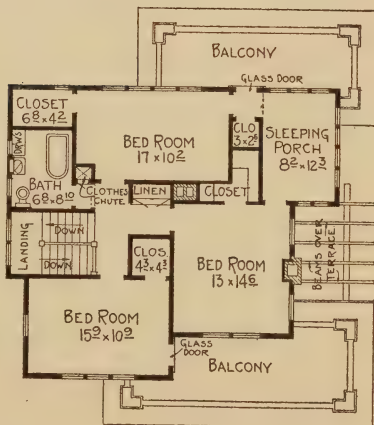


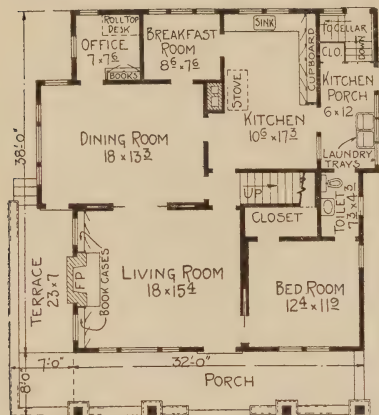
### No. S-21

Here is an ideal plan for a corner. Front and rear porches makes it look fine from both street exposures. The side entrances are especially convenient. There is a concrete basement. The exterior walls are a combination of siding and shingles.

Cost .....\$6000-\$7200

Plans and Spec.....\$50

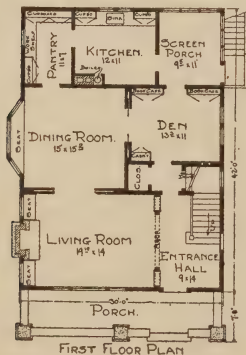




No. S-22

Stucco porch, siding walls, half size basement.

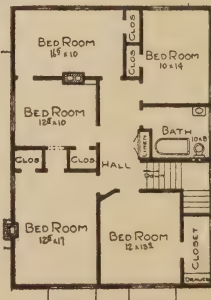
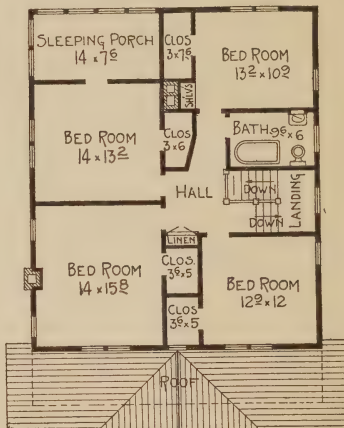
Cost .....\$5500-\$6600  
Plans and Specifications....\$40



No. S-23

No. S-23  
Cobblestone porch;  
stone basement. Siding  
and shingle walls.

Cost .....\$6095-\$7315  
Plans and Spec....\$40



## Part Two

### *Story-and-Half Houses*

### *Story-and-Attic Houses*

**B**OTH these terms are used to describe houses that are virtually complete one-story arrangements, but which have one or two good rooms in the attic. This type of house is a half-way step between the strictly one-story bungalow and the regular two-story house. The form of such construction makes it generally less costly than an equal amount of space in a two-story or one-story house. It has many of the advantages of both.

If one anticipates a need for additional space in the future, it is easier to make extensions, having a large high attic and a convenient stairway ready-built, than it is in the strictly one-story bungalow. Stairs and attic rooms should be calculated upon very definitely for any future enlargement. It costs a great deal more to cut up the plan and roof of a house after it is built than to make provision, from the first, for possible future needs. It is better to finish attic rooms, as this cost is comparatively small after the necessary floor is laid, partitions set for roof supports, and windows placed.

For cost information read page 63. For detailed facts about the plans themselves as well as for guaranteed costs, take advantage of one of the following offers to send plans on approval:

**MONEY-BACK OFFER**—Remit with order and we will send plans pre-paid by return mail. If they do not prove to be what you want, return them within 10 days of receipt and we will refund all your money.

**EXPRESS C.O.D. OFFER**—Plans sent C.O.D. with privilege of examination.

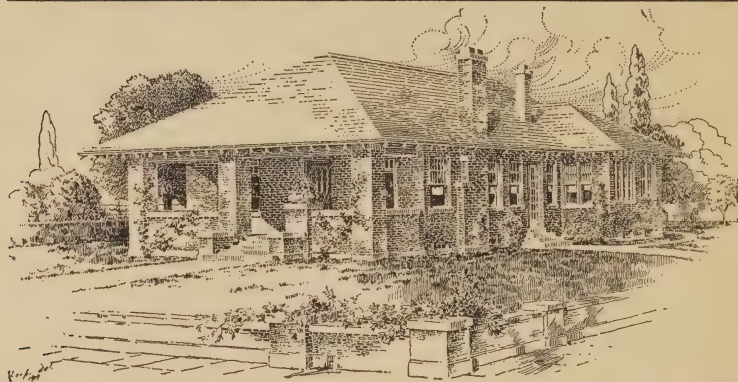
**BANK C.O.D. OFFER**—We will consign plans to your bank with special instructions to allow examination and contractor to figure for cost.

**SPECIAL CONSIGNMENT OFFER**—Plans consigned on approval direct to any firm or individual, but a certified check (which we will hold), must accompany such request as a guarantee that plans will either be paid for or returned within a 10-day limit allowed for inspection. If we don't hear from you by the expiration of 10 days plus the time required for the transmission of mails, we will then deposit the check. Should you not want to keep the plans and send them back within the 10-day limit, we will return the check.

**EXCHANGE OFFER**—If, within 30 days of the receipt of plans, you decide they are not just what you want, you may return them and select any other ready-made plans in exchange. Or, return them within 30 days and credit for what you have paid will be applied in full upon the cost of special plans.

*Don't fail to send for plans when building. Stillwell plans assure the best results and will more than pay for themselves in the waste they eliminate.*



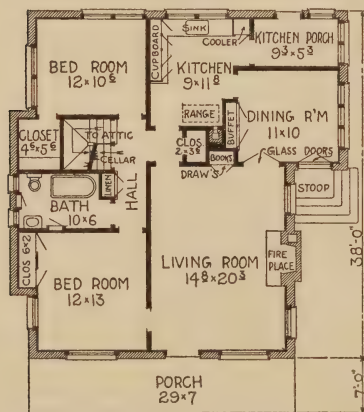


### No. S-24

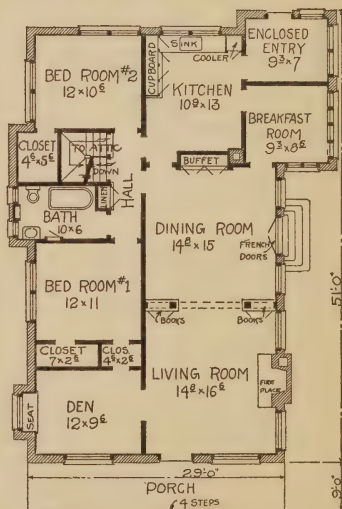
Outside walls are 4-inch brick backed up with 4-inch hollow tile. Attic 8 feet high, with four large hinged sash in rear gable. Full basement.

Cost .....\$3960-\$4730

Plans and Specifications.....\$25



No. S-25

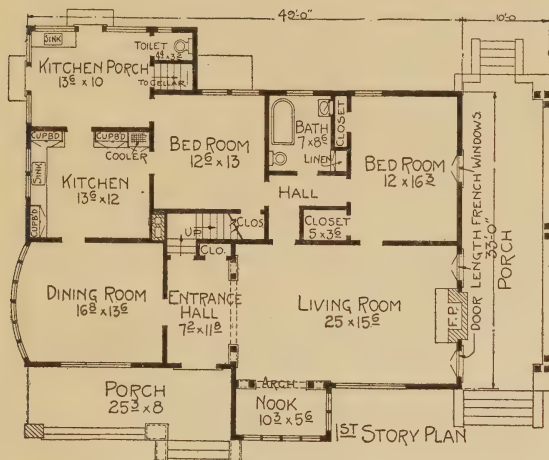


No. S-24

No. S-25. A cut-down plan for No. S-24, and same construction.

Cost .....\$3050-\$3657

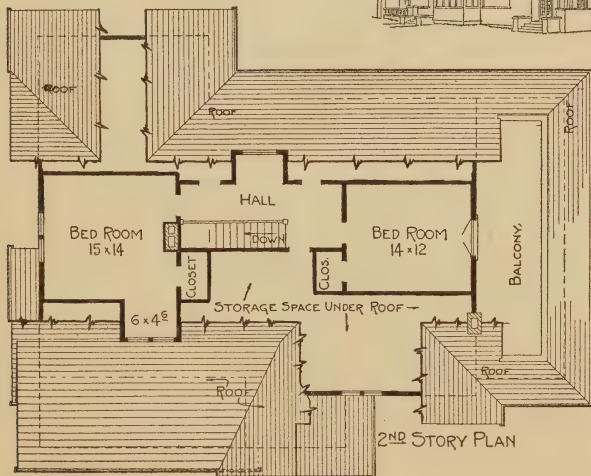
Plans and Specifications.....\$20

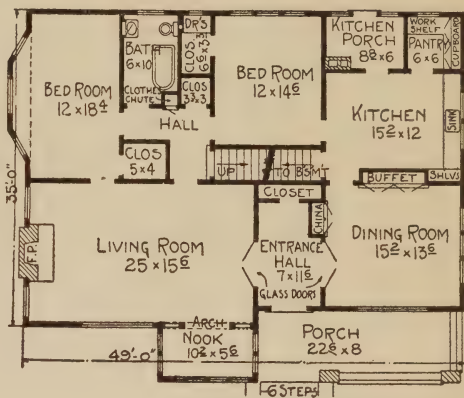


## No. S-26

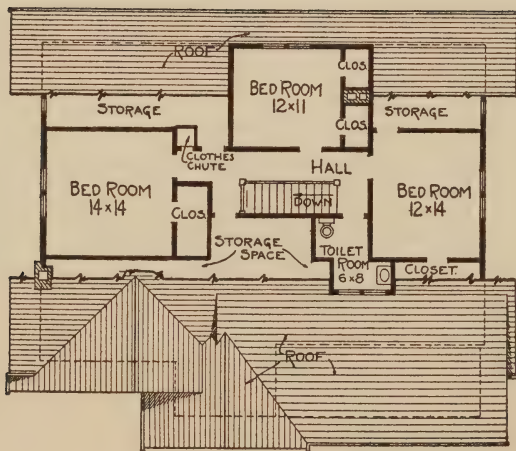
Siding walls with shingled gables and roof. Brick foundation with cellar 407 square feet area. Second story ceilings 7 feet 6 inches high, and 5 feet 3 inches front and rear.

Cost .....\$5500-\$6600  
Plans and Specifications ..\$30





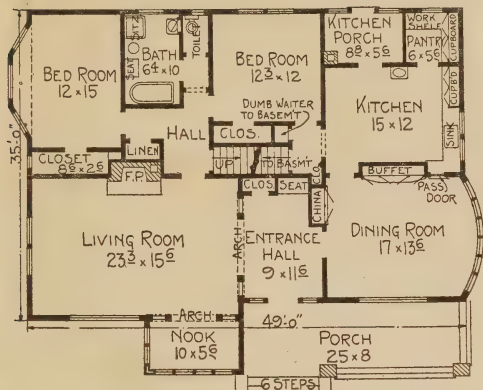
No. S-27



No. S-27

Exterior walls are stucco. Roof shingled. Foundation concrete. Basement full size, with outside stairs. Second story has 8-foot ceilings sloping to 6 feet at front and rear walls.

Cost ....\$5830-\$6985  
Plans and Spec....\$35



No. S-28

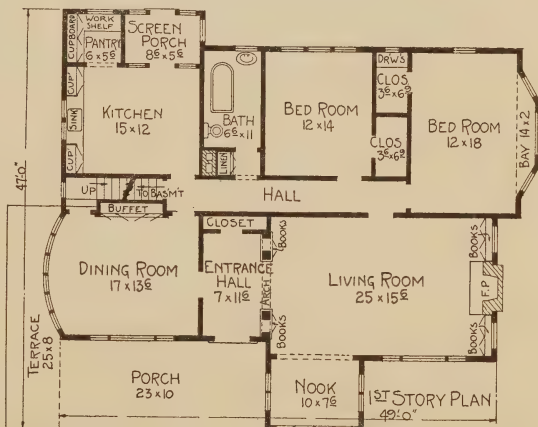
Outside walls are combination of siding and shingles. Brick foundation with a one-third basement. Second story has two gable-

Cost .....\$5500-\$6600  
Plans and Spec.....\$30

end bedrooms, each 13 x 13 feet, with 6-foot front and rear walls. Also plumbing above first story bath.

No. S-29

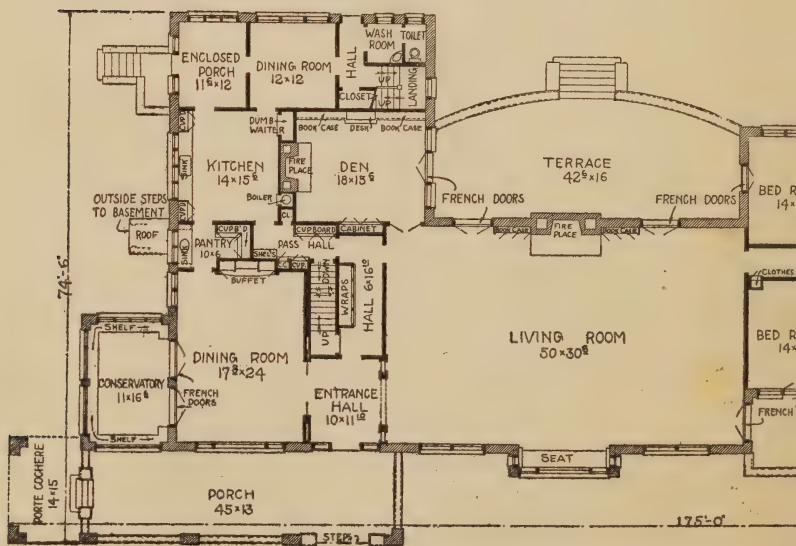
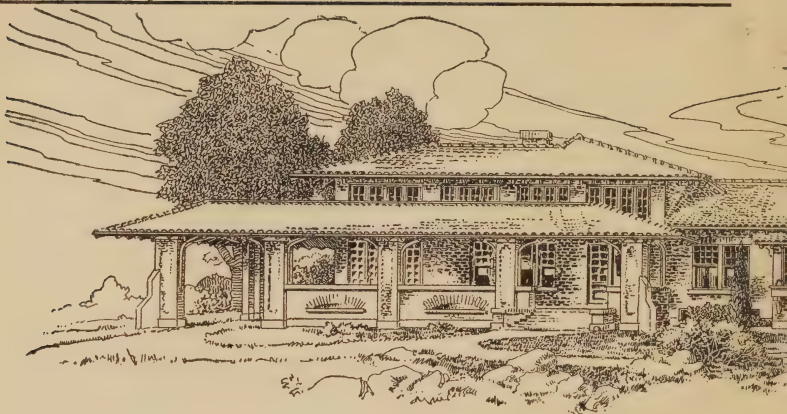
Siding walls. Shingled gables and roof. Ceilings 10½ feet high. Half size basement. One attic room 14x16 feet.



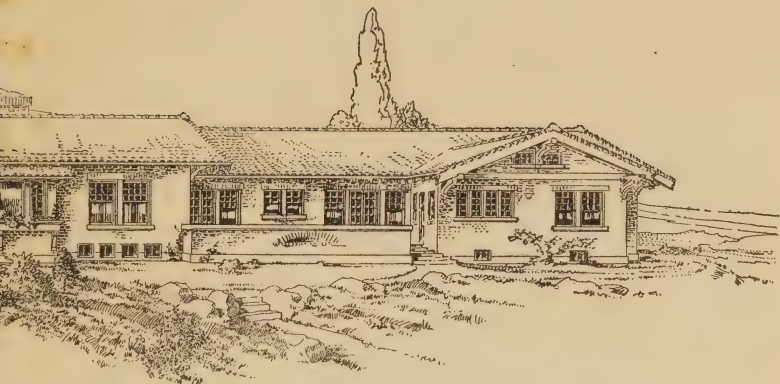
Cost .....\$4950-\$5940  
Plans and Specifications..\$25







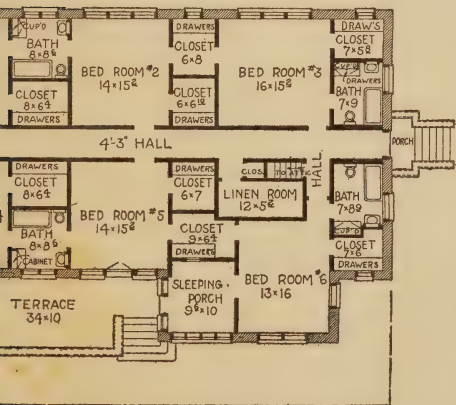
Residence for Mr. Bruce G. Eaton, Ea



WHEN the country homes of America receive the attention which their importance really demands, country life will be ideal. The better farmers already have the most modern equipment in their homes, but, as compared with the best types of suburban

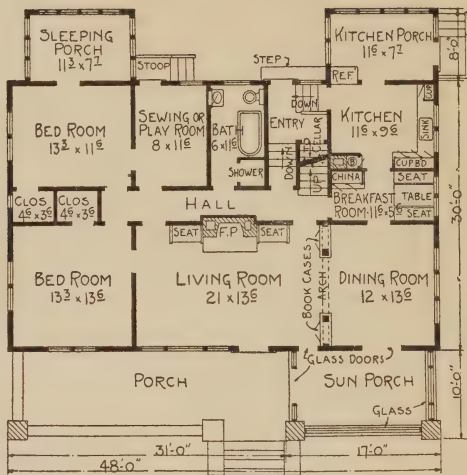
architecture, there is a conspicuous lack of correct design and planning. Manufactured devices help to overcome the drudgery of farm life, but scientific planning for efficiency will do more. Artistically designed homes, planned for special conveniences and comforts will do more than any one thing to keep country life attractive for the sons and daughters.

We find it a pleasure to design houses to meet unusual conditions—like this ranch home which is built in the center of a section of land.





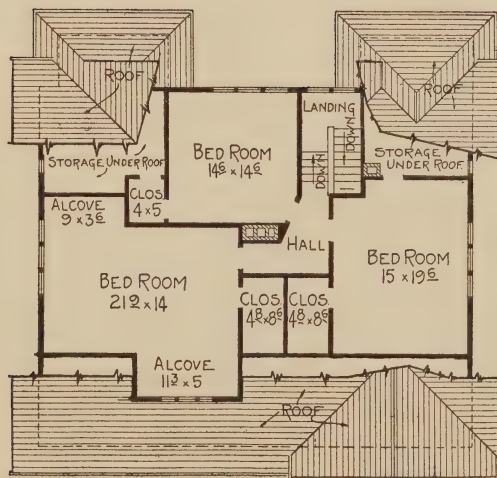
No. S-31

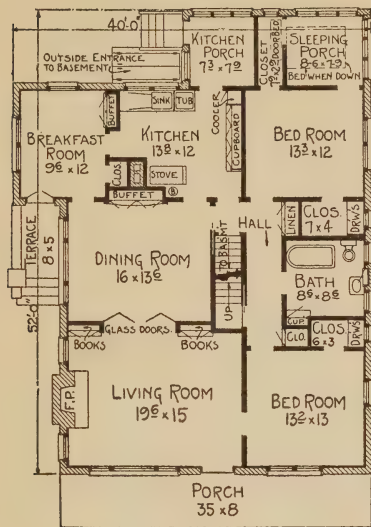


### No. S-31

A retail lumberman's home. Exterior entirely shingled. Porch work brick. Three-quarter size basement. Combination grade landing entrance to interior hall, basement and kitchen. Second story ceilings partly sloping.

Cost ..\$5280-\$6200  
Plans and Spec..\$30



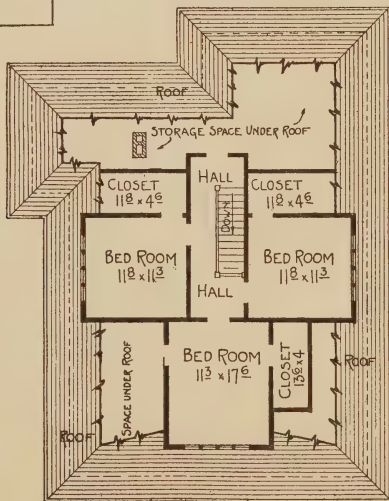


### No. S-32

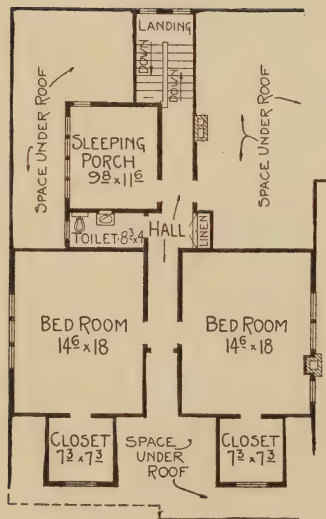
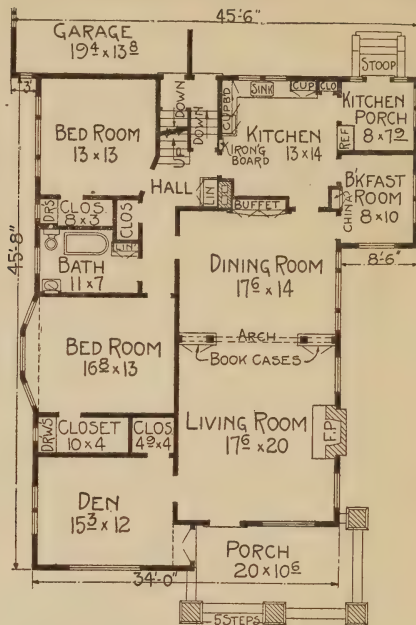
This is a brick house with stone porch and shingled roof. A two-thirds basement is stoned up to the joist line. Second story ceilings are  $8\frac{1}{2}$  feet high.

Cost .....\$6270-\$7700

Plans and Specifications..\$35



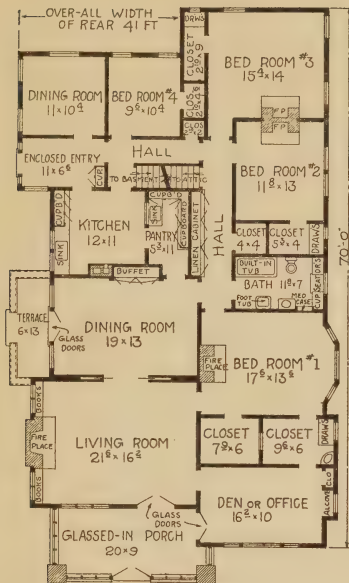




### No. S-33

A genuine California bungalow planned especially for severe climatic conditions. The exterior is siding; the roof shingles. Large garage attached to rear with door to grade landing. Full size basement.

Cost .....\$5500-\$6600  
Plans and Specifications..\$30  
Material List.....\$7



No. S-34



No. S-35

## No. S-35

Cement block foundation and porch. Stucco-on-brick first story walls; shingle gables. Basement half size. Three large rooms in attic.

Cost .....\$4810-\$5885  
Plans and Specifications..\$25

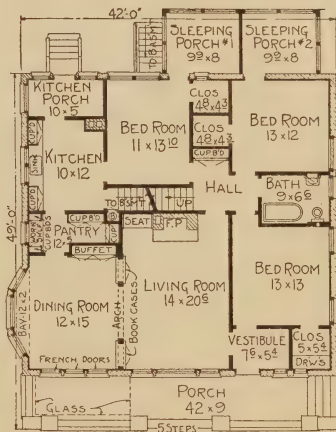


No. S-34

## No. S-34

A very large one-story bungalow with big unfinished attic. It is entirely shingled and has white stucco foundation and porch work. Basement half size.

Cost .....\$6050-\$7150  
Plans and Specifications..\$35



No. S-35

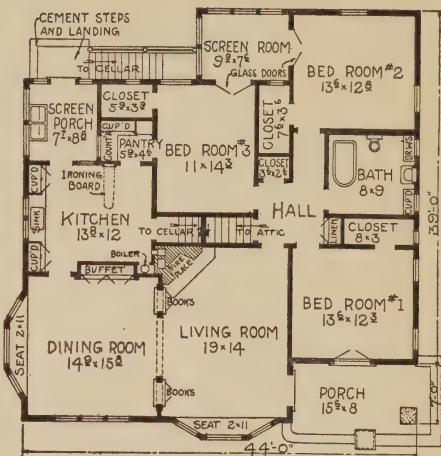


### No. S-36

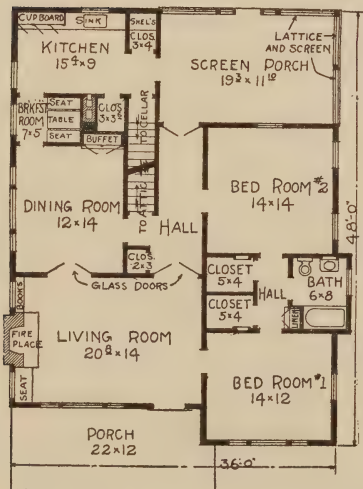
Stucco exterior. Shingle roof. Cellar 15x17 feet. Large attic room.

Cost .....\$3850-\$4620

Plans and Spec.....\$20



No. S-36



No. S-37

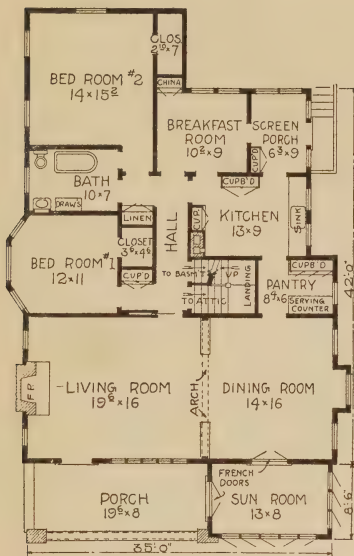


### No. S-37

Siding walls. Brick foundation and porch. Small cellar. Big 12-foot room through attic; 19 x 12-foot sleeping porch in rear.

Cost .....\$3300-\$3960

Plans & Specifications \$17.50



No. S-38



No. S-39

Siding exterior, shingle roof, three-quarter basement. Large unfinished attic could have rooms.

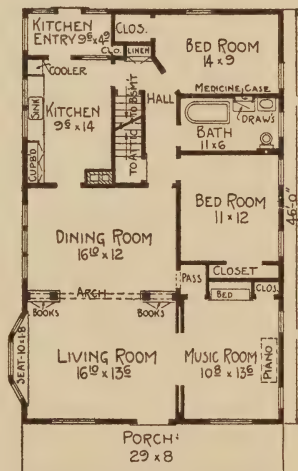
Cost .....\$3500-\$4140  
Plans & Specifications \$17.50



No. S-38

Siding walls, shingled gables and roof. Half size concrete basement. One 14 x 15-foot and one 5½ x 15-foot room in second story.

Cost .....\$4795-\$5720  
Plans and Specifications..\$25



No. S-39

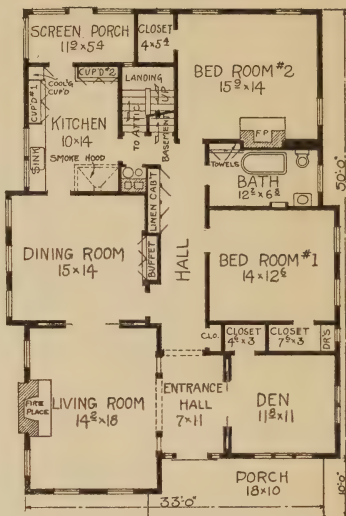




### No. S-40

Siding walls, shingle roof, brick porch and two-thirds brick basement. Two nice attic rooms 11 feet square.

Cost .....\$4095-\$4950  
Plans and Specifications..\$25



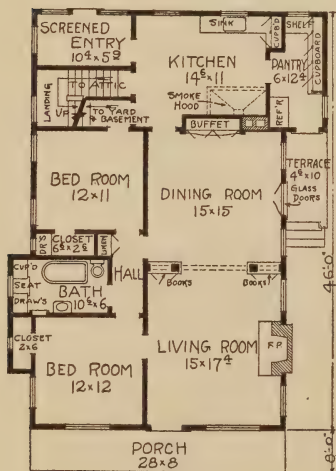
No. S-40



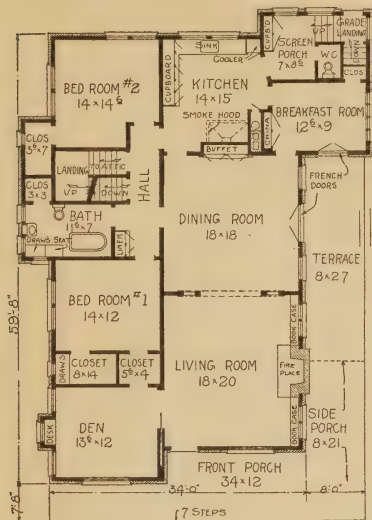
### No. S-41

Siding walls, shingle roof, brick porch. Full size concrete basement. Two 11½ x 12-foot second story rooms with square ceilings.

Cost .....\$3875-\$4650  
Plans and Specifications..\$25  
Material List.....\$7



No. S-41



No. S-42



No. S-43

Siding walls and shingle roof. Stone porch; also stone foundation and half size basement. Unfinished attic could have rooms.

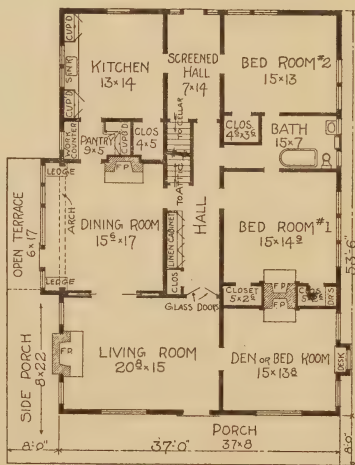
Cost .....\$5280-\$6050  
Plans and Specifications..\$30



No. S-42

Brick veneer, brick porch, full size basement. Attic rooms 11x18 and 12x18 feet. Shingle roof.

Cost .....\$6050-\$7150  
Plans and Specifications..\$30



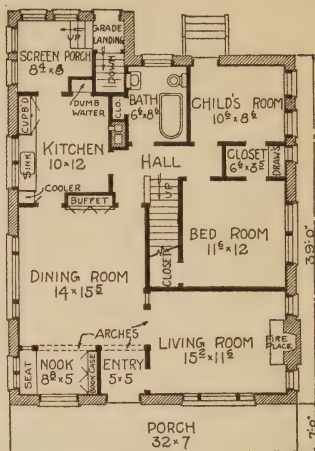
No. S-43



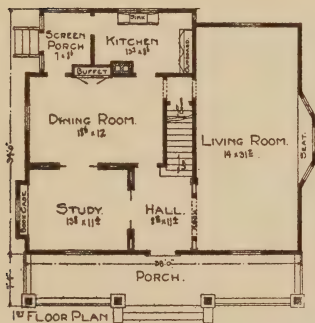
No. S-44

Half size stone basement. First story walls adobe brick, faced with pressed brick. Gable ends shingled. Second story rooms 12 x 14½ and 15 x 14½ feet.

Cost .....\$3850-\$4620  
Plans and Specifications..\$25



No. S-44

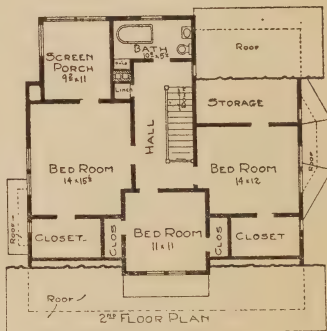


No. S-45

No. S-45

A pastor's home. Siding exterior, shingle roof. Furnace room.

Cost .....\$4135-\$4950  
Plans & Specifications \$27.50



## Part Three

### *One-Story Bungalows*

THE Bungalow is (strictly speaking), a one-story house usually not exceeding seven or eight rooms. It is the least expensive and most attractive form of domestic architecture. The genuine California type of bungalow is the best equipped house ever designed for one-woman housekeeping.

Whether to select this type of plan or a story-and-attic arrangement, depends on one's actual needs and the weight of one's bank account. One thing is certain—it is not wise to build on a one-story plan and then in a few years butcher it up to get stairs to the attic for more rooms. It is cheaper to sell and build again on a more suitable plan.

We are often asked—about our one-story bungalows less than 30 feet wide—how the attic can be made available for storage or a sleeping porch or something of that sort. A good and inexpensive way which we specify for storage purposes, is to build a scuttle or hatchway in the ceiling somewhere, using a ladder to get to it. Or, one of the patented disappearing stairways, which is counterbalanced to slide easily up into the attic, may be installed for more frequent use.

It must be remembered that the attics of our genuine California Bungalows are not as high as the old style cottage attics. The rafters spring from the ceiling line and not from high plate lines. The roof slopes are mostly a quarter pitch, so the attic of a 28-foot house is only about seven feet high in the center, including the depth of the first story ceiling joists and the thickness of floor.

The arrangement of the stairway in a small plan is always a problem, although we have some ideal plans incorporating this feature. The storage gained in low attics doesn't justify the loss of first-floor space; and rooms, even if obtainable, look badly on the exterior. Then too, the cost is out of all proportion to what better rooms would cost in a building designed with this in view.

If you need a certain amount of room, select a large enough plan. Don't try to crowd rooms into a little attic. If you have already built, make an addition to the first-story plan. The cost, if any different, is less, and it is the more satisfactory way. Above all, be assured that attic rooms, open porches and sleeping porches, if well constructed, cost about as much to build as regular rooms.

Don't fail to send for blueprint plans when building. Stillwell plans assure the best results everywhere. They more than pay for themselves in the waste they eliminate.

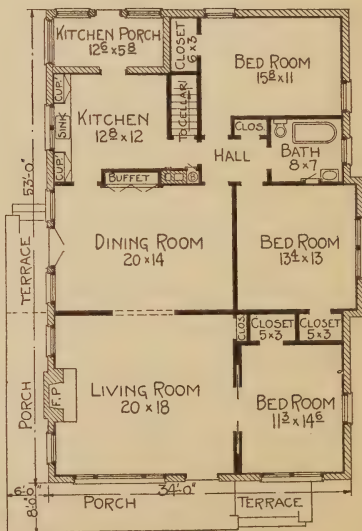




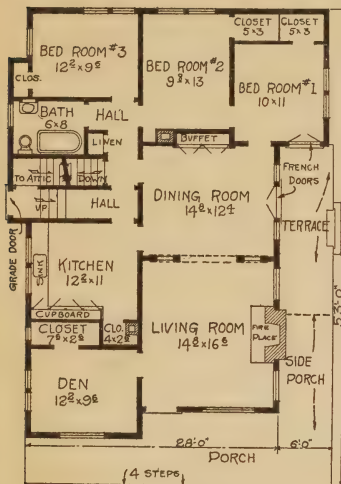
### No. S-46

This is a superior type of bungalow for a hot climate. It has a stone foundation and the house walls are stone up to a water table at the window sills. Above the window sills, the walls are brick to the ceiling line and shingled in the gables. The porch work is also stone and brick. There is a one-third basement with furnace room and laundry.

Cost .....\$4345-\$5125  
Plans & Specifications \$22.50



No. S-46



No. S-47



No. S-48

Brick foundation, with two-thirds cemented basement. Solid brick walls and brick trimmed porches. Shingle roof.

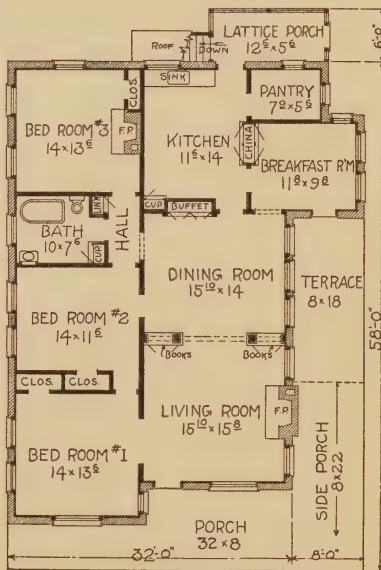
Cost .....\$5000-\$6000  
Plans and Specifications..\$25  
Material List.....\$7



No. S-47

Hollow tile foundation with a half size basement. Stucco exterior walls, cement block porch and shingle roof.

Cost .....\$3695-\$4455  
Plans and Specifications..\$20  
Material List.....\$6



No. S-48

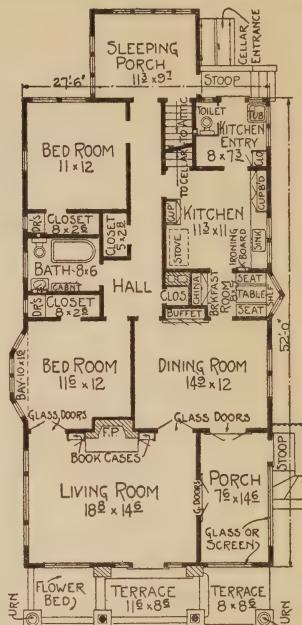


### No. S-49

Brick porch work, stucco exterior, shingled gables and roof. One-third basement, concrete foundation. This is the best bungalow of its size in the book.

Cost .....\$3740-\$4400

Plans & Specifications \$22.50



No. S-49

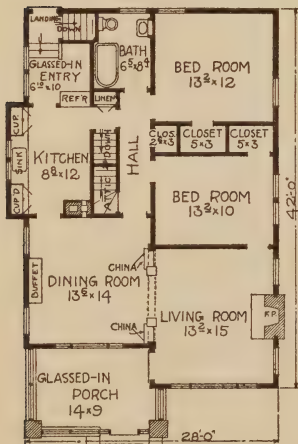


### No. S-50

Stucco exterior with shingled gable ends and roof. Full size basement. Attic high enough for rooms.

Cost .....\$2860-\$3410

Plans & Specifications \$17.50



No. S-50



No. S-51



No. S-52

Concrete foundation below grade; stone above. First story brick veneer and gables shingled. Four basement rooms and large storage attic.

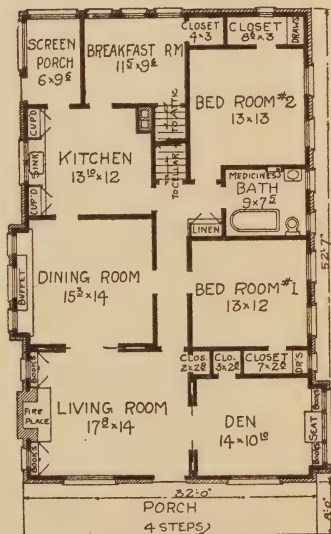
*Cost* .....\$4380-\$5250  
*Plans and Specifications*..\$20



No. S-51

A bungalow with 13-inch brick walls, concrete foundation; two-thirds basement and shingle roof.

*Cost* .....\$3960-\$4750  
*Plans & Specifications* \$17.50  
*Material List*.....\$6



No. S-52





### No. S-53

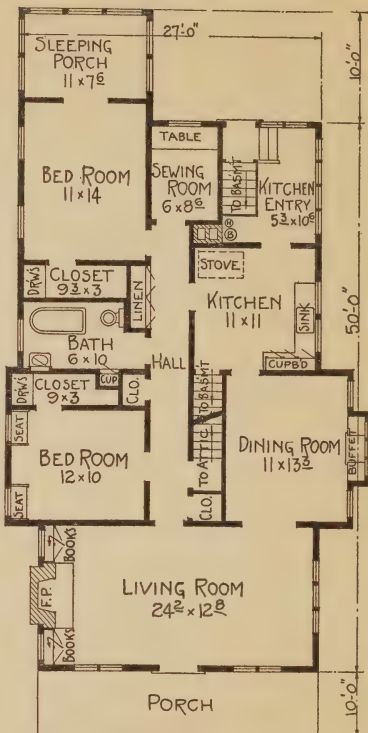
Full size concrete basement,  
siding exterior and shingle  
roof.

Cost .....\$3820-\$4565

Plans & Specifications \$17.50



No. S-54



No. S-53

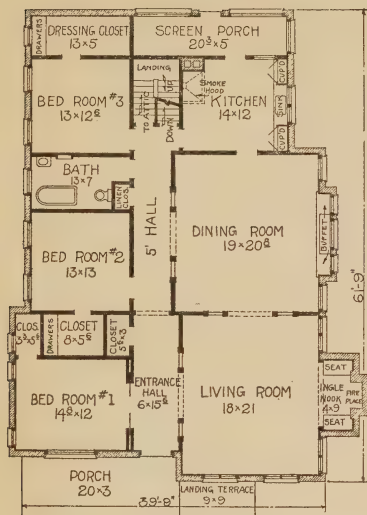


### No. S-54

Exterior all shingle. Two-thirds  
brick basement.

Cost .....\$3300-\$3960

Plans and Specifications.....\$15



No. S-55



No. S-56

Exterior stucco. Shingle roof with tile trimmings. Half size basement.

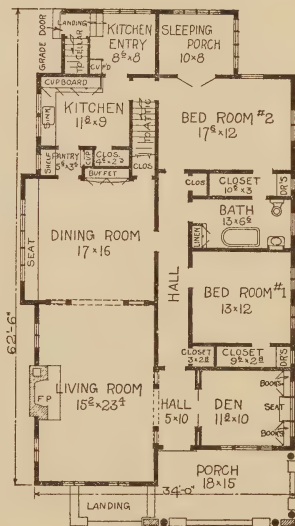
Cost .....\$4400-\$5280  
Plans and Specifications..\$25



No. S-55

Half basement. Solid brick walls. Tile roof.

Cost .....\$6600-\$7920  
Plans & Specifications \$27.50



No. S-56

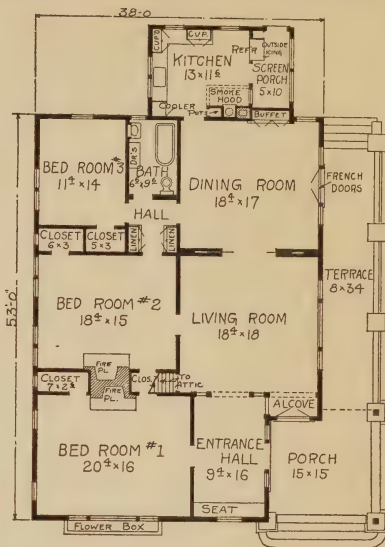


### No. S-57

Siding exterior, asphalt shingle roof. No cellar. Ceilings 11 feet high.

Cost .....\$3520-\$4235

Plans & Specifications \$17.50



No. S-57

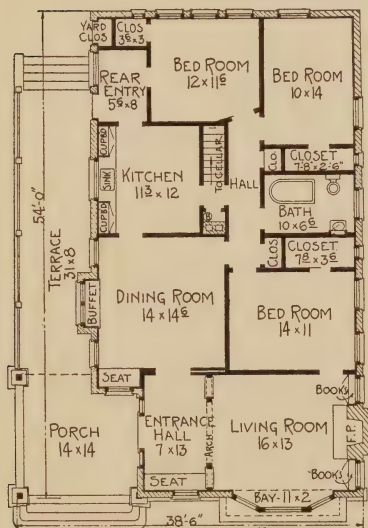


### No. S-58

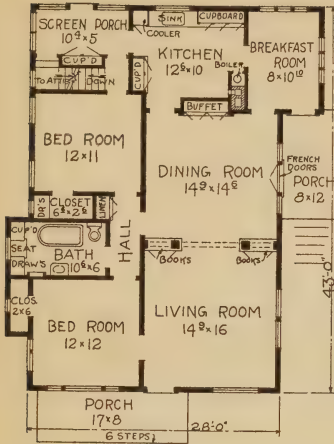
Solid brick walls, shingle roof, one-third basement.

Cost .....\$3575-\$4400

Plans & Specifications \$17.50



No. S-58



No. S-59



No. S-60

Siding walls. Concrete foundation, without cellar.

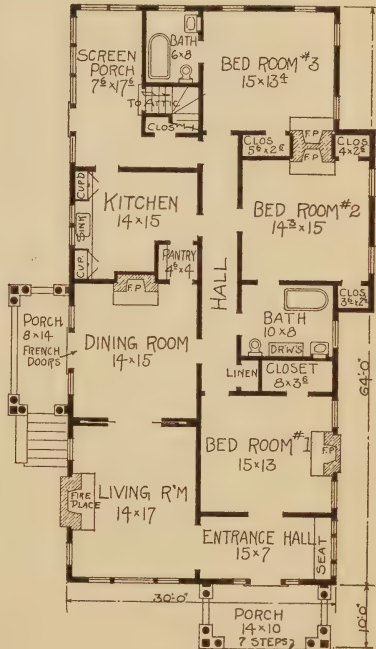
Cost .....\$4730-\$5675  
Plans and Specifications..\$25



No. S-59

Concrete and brick foundation.  
Half size basement. Siding.

Cost .....\$3520-\$4235  
Plans and Specifications....\$15  
Material List.....\$6



No. S-60

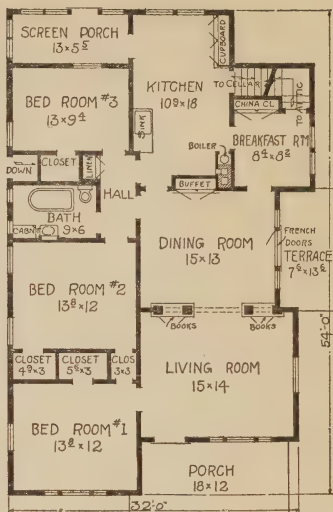


### No. S-61

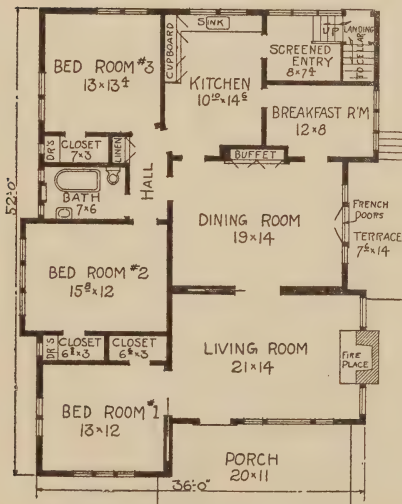
Siding exterior, one-third cellar; sleeping porch off attic.

Cost .....\$3740-\$4480

Plans & Specifications \$17.50



No. S-61



No. S-62



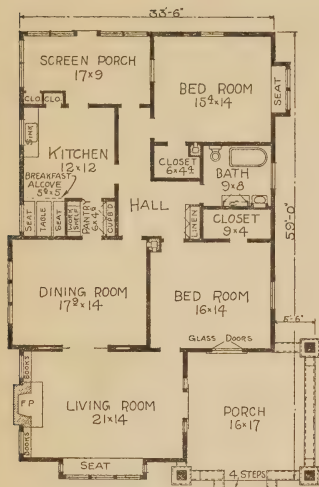
### No. S-62

Siding exterior, 10-foot ceilings. Small cellar.

Cost .....\$3190-\$3850

Plans and Specifications..\$15





No. S-63

*No. S-63*

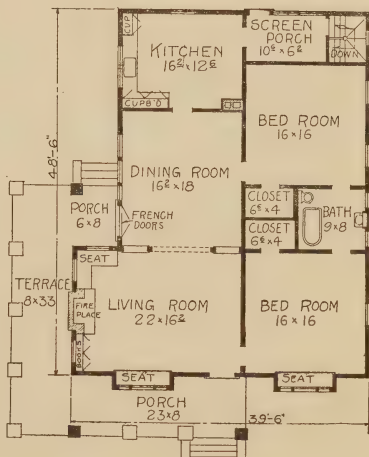
Brick foundation, siding walls; no cellar.

Cost .....\$3450-\$4200  
Plans and Specifications..\$15

*No. S-64*

Siding and shingle walls, small cellar; 10 1/2-foot ceilings.

Cost .....\$3300-\$3960  
Plans and Specifications..\$15



No. S-64

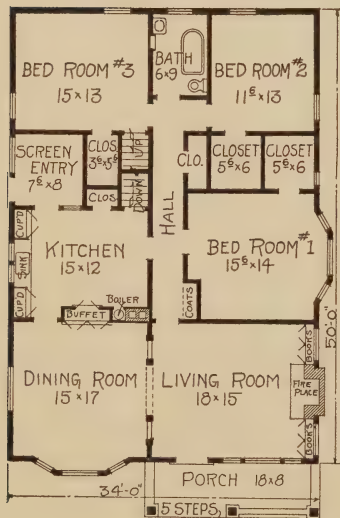


### No. S-65

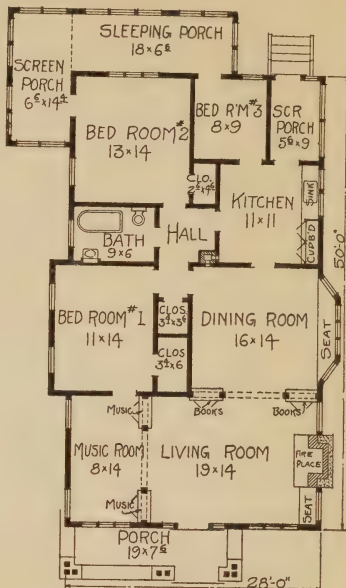
Shingle exterior, shingle roof;  
no cellar.

Cost. ....\$3300-\$3960

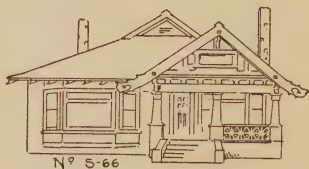
Plans and Specifications....\$15



No. S-66



No. S-65

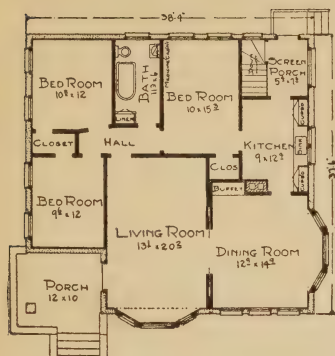


### No. S-66

Concrete foundation with two-thirds basement. Siding exterior.

Cost. ....\$3630-\$4355

Plans and Specifications....\$15



No. S-67



No. S-67

Cement block walls, small cellar; shingle roof.

Cost .....\$3000-\$3500

Plans and Specifications..\$15

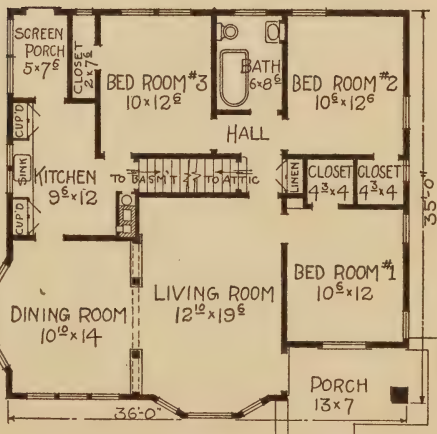


No. S-68

Shingled walls. Half size basement.

Cost ....\$2530-\$3080

Plans and Spec....\$15



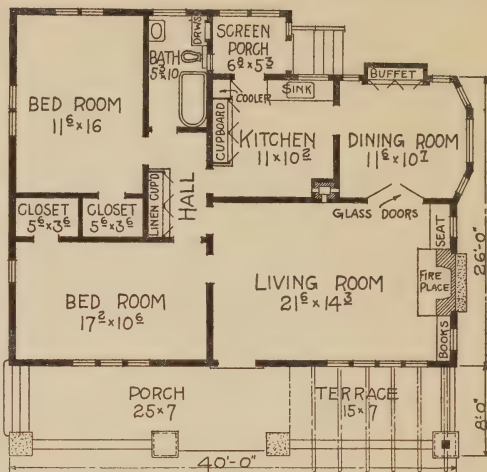
No. S-68



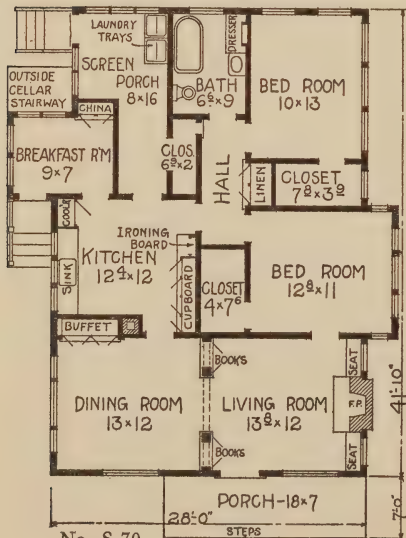
### No. S-69

Cobblestone porches,  
siding walls; no cel-  
lar.

Cost ..\$2750-\$3300  
Plans and Spec..\$15



No. S-69



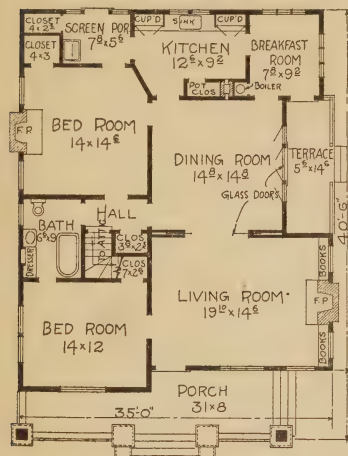
No. S-70



### No. S-70

Small cellar, siding  
exterior; shingle  
roof.

Cost ..\$2640-\$3190  
Plans & Spec. \$12.50



No. S-71



No. S-71

Siding exterior, no cellar;  
brick porch work.

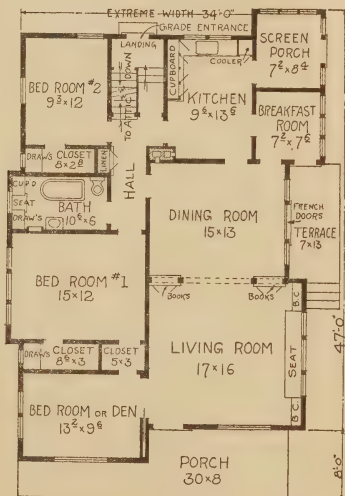
Cost .....\$3190-\$3795  
Plans and Specifications..\$15  
Material List.....\$6



No. S-72

Siding exterior, brick porch,  
half size basement.

Cost .....\$3850-\$4620  
Plans & Specifications \$17.50



No. S-72

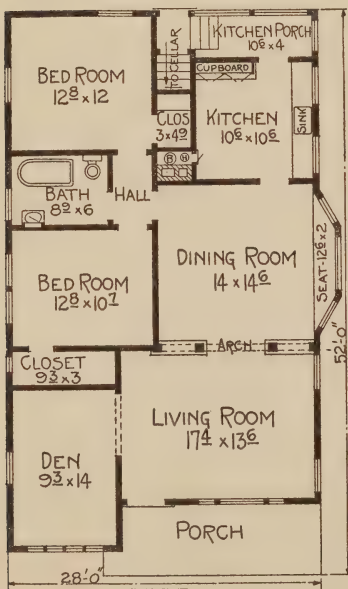




No. S-73

Shingled exterior and two-thirds basement.

Cost .....\$3300-\$3960  
Plans and Specifications..\$15



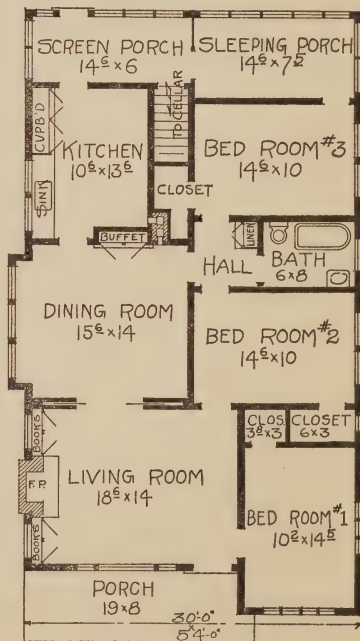
No. S-73



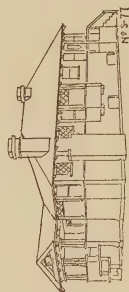
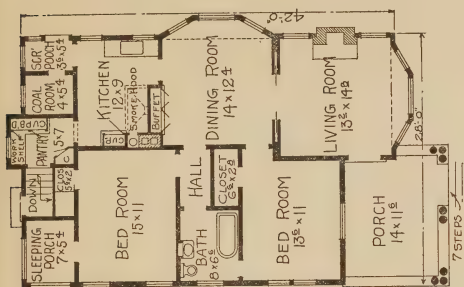
No. S-74

Small cellar. Walls shingled.

Cost .....\$2880-\$3460  
Plans and Specifications..\$15



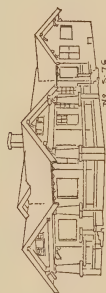
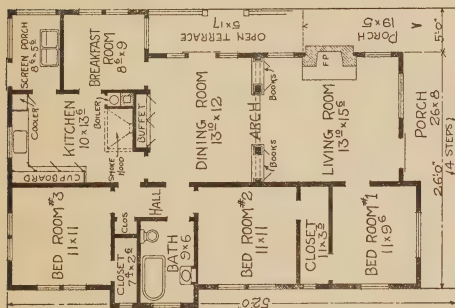
No. S-74



No. S-77

Siding and shingle walls.  
Basement.

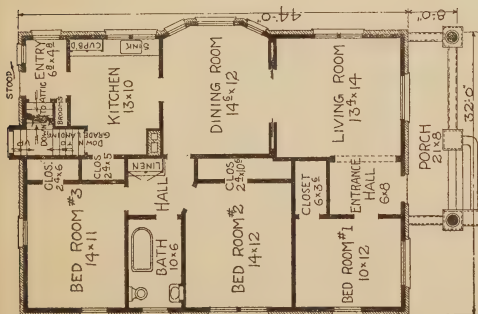
Cost .....\$2750-\$3520  
Plans .....\$15



No. S-76

No cellar. Siding walls.

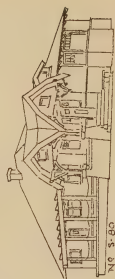
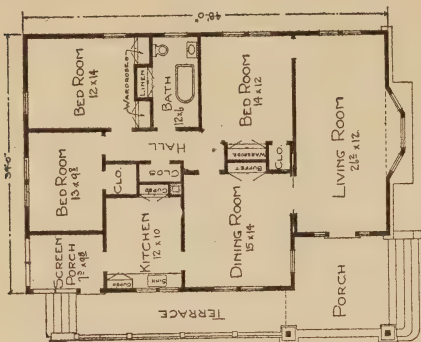
Cost .....\$2970-\$3565  
Plans .....\$15



No. S-75

Brick veneer, two-thirds basement.

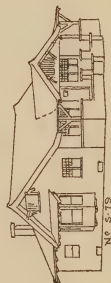
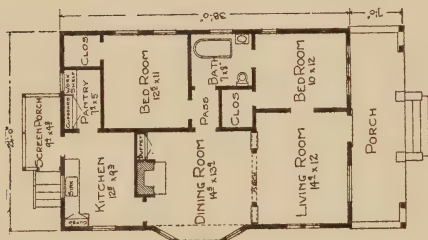
Cost .....\$3850-\$4620  
Plans .....\$17.50



No. S-80

Siding walls. No cellar.

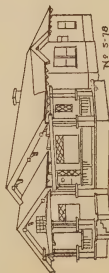
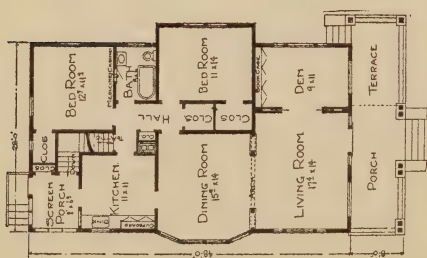
Cost .....\$3245-\$3850  
Plans .....\$15



No. S-79

Shingle walls. No cellar.

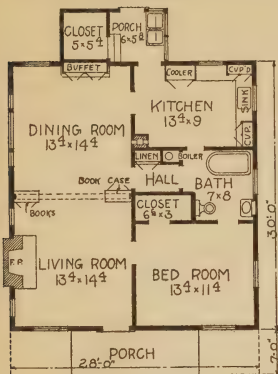
Cost .....\$1760-\$2100  
Plans .....\$12.50



No. S-78

Shingled walls. Cellar.

Cost .....\$2930-\$3520  
Plans .....\$15



No. S-81

Cost ..\$1650-\$1980

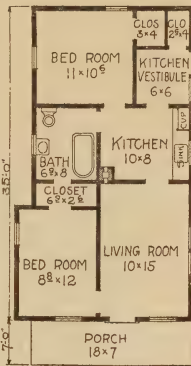
Plans .....\$7.50



No. S-82

Cost ..\$1230-\$1450

Plans .....\$5

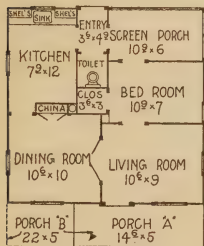


No. S-83

Cost ..\$1100-\$1300

Plans .....\$5

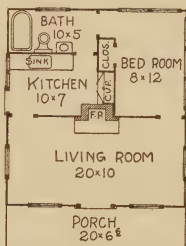
NOTE: For No. S-83 we have five different exterior designs. For a good investment, build these five houses on the one economical plan, in court formation or on small lots. Price of these plans with five exterior designs, \$15.



No. S-84

Cost ....\$550-\$660

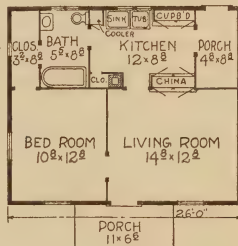
Plans .....\$5



No. S-85

Cost ....\$770-\$900

Plans .....\$5



No. S-86

Cost ...\$945-\$1100

Plans .....\$5

NOTE: For No. S-84 we have two different exteriors. Plans for both, \$7.50. Nos. S-84 and S-85 have vertical board and batten exterior walls (California and Florida style), suitable only for mild climate cheap houses or summer cottages. Inside walls of the above three houses are one-inch vertical boards.

## *When the Cost of Building is High*

This book is published at a time (1918) when the cost of building is higher than it has ever been and when no one looks for any immediate reductions. Tens of thousands of prospective homebuilders have postponed building with the idea that prices may later return to somewhere near what was normal before the war.

It is impossible to foresee the rise or fall of building material prices, but it is obvious that the same industrial conditions which brought about present prices in all probability will prevail for years—war or peace.

We have a shipbuilding schedule that will require vast quantities of the same basic materials that are used in house construction. This is certain for at least five years.

Railroads and equipment are and were for years inadequate for the needs of the country. With the government in full control, it seems reasonable to believe that present conditions in shipping will likely be duplicated in railroad construction, and last longer.

Labor forms a large part of the cost of building materials as delivered on the site. Besides this, the cost of labor employed on the job is fully half of the cost of the building. Probably every home represents an investment of \$4 for labor to every \$1 for raw materials.

Labor prices are seldom reduced; they have been steadily rising for years.

There is bound to be a considerable demand for materials abroad after the war, and it is generally thought that international labor conditions will be such as will leave an American labor shortage for years.

Hundreds of millions of dollars worth of home building projects are waiting only for settled conditions as to cost. Sooner or later the release of these projects will accentuate demand.

The world is being made over. Prices are universally high. Probably we are entering upon another of those high-price stages which have come about and prevailed before in the world's history.

Actually, the cheapest time to build is not so much a matter of price as of individual ability to finance and keep up a home. If you are sure of this and need a home, the cheapest time for you to build is now.

The cheapest way to build is to have plans worked out in minutest detail, leaving the least possible to chance or the genius of the builder. Take a lesson from the war—see all the great generals spending months working out plans to buy victory for the least cost of lives and materials. Have an architect make your plans to conserve every foot of space, to get full value in durability, appearance and convenience for every dollar of cost. The higher the cost of building goes, the more urgent is the need for comprehensive plans.

**STILLWELL ECONOMY PLANS SOLVE HOMEBUILDERS' PROBLEMS**

## *Index of Terms Used—The Part Details Play in Good Building Construction*

**ARCH or COLUMN**—A wide opening between rooms, usually with posts or columns. The top of the opening is straight and is always door height. In many cases, the columns are short and do not extend to the floor, but rest on buttresses built up from the floor, with or without bookcases.

As ordinary factory-made arches or collonades are not of the best design, we always furnish minutely detailed drawings for suitable designs to be made up by the finish carpenter or by the mill.

**BOOKCASES**—Drawings showing proper construction are supplied. Only the doors need be made at the mill.

**BASEMENT**—A large or full size excavated area under the house. In virtually all our plans having basements, the foundation plans are shown complete with heating room, vegetable room, fuel room and laundry. Base-



## *Estimates of Cost*

The foregoing estimates of cost are intended to include everything about a well-built house (nothing outside), except the heating plant and electrical fixtures. In both these items there is a wide range for individual selection and corresponding cost.

It is believed that these are the average costs as long as early 1918 prices prevail. The costs are partly estimates and partly actually known costs in scattered localities.

They include hardwood finish and floors in the principal rooms of the best houses. Pine finish and hardwood floors in the principal rooms of medium size houses, and pine throughout in the very small ones.

The materials of construction are such as are used everywhere. As these plans were not all made for the same conditions, it must be remembered in comparing costs, that differences in what plans specify probably account for differences of cost. Otherwise, the costs are relatively correct.

It is impossible for anyone but your local builders to be familiar enough with your particular local conditions to guarantee exact costs to you. No architect can do this. The only guarantee is a contract, the vital feature of which is a thorough set of plans.

Our specifications are made with blank spaces for the interlineation and writing in of grades, sizes, qualities, kinds and catalog numbers. Thus the owner and contractor, consulting together, may regulate the cost low or high, according to what is selected.

Note on next page our five plans-on-approval offers, under which you may be definitely assured as to cost and absolutely protected in your selection of plans.

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(Continued from page 62)

ment plans will be supplied for foundations originally planned without them for an additional charge of \$5.

**BUFFET**—Somewhat similar to a china closet, but larger. Details superior to stock catalog designs always supplied where indicated in Stillwell plans.

**BREAKFAST ROOM**—Where seats and tables are marked on the plans, we supply large scale detail drawings for the building of them.

**CASEMENT WINDOWS**—Sometimes known as French windows. Hinged sash opening in or out. When specified on blueprints, large scale drawings showing correct construction are furnished. When carefully made and installed, we have no complaints about our casement windows not being weather-proof.

**CELLARS**—Usually a small excavation. We specify cellars to have cemented floors. A cellar may always be specified by the owner in construction in the few of our plans which do not provide for them.

**CLOSETS**—Note the extra large size of the closets in Stillwell houses. Homes are built for women and the average closet is not half large enough to fill the requirements for which it is intended. It is better to cut down on bedroom sizes and get closets large enough.

In the better homes, we generally provide for small windows, allowing good ventilation without admitting too much light. In many cases a tier of drawers are provided under the windows. Ceiling vents are always specified.

**COOLER**—This is essentially a cupboard having slatted or screened shelves. There is an air intake at the bottom (which may be closed in cold

## *Five Special Offers of Plans on Approval*

The purpose of these offers is:

- First*—To enable anyone to get plans and figure cost of building before finally deciding to keep them.
- Second*—To give correspondents a chance to see what each house actually looks like from the plans, as most of the perspective views are small.
- Third*—To guarantee prospective purchasers that the plans are what they need, that they are complete as represented and worth the price. This is very important as there are a large number of inferior plans on the market, and prices of plans mean absolutely nothing as regards quality of draftsmanship from various sources.

### *Guaranteed Money-Back, Exchange, C.O.D. and Plans-on-Approval Offers*

**MONEY-BACK OFFER**—Remit with order and we will send plans prepaid by return mail. If they do not prove to be what you want, return them within 10 days of receipt and we will refund your money.

**EXPRESS C.O.D. OFFER**—Plans sent C.O.D. with privilege of examination.

**BANK C.O.D. OFFER**—We will consign plans to your bank with special instructions to allow examination and contractor to figure for cost.

**SPECIAL CONSIGNMENT OFFER**—Plans consigned on approval direct to any firm or individual, but a certified check (which we will hold), must accompany such request as a guarantee that plans will either be paid for or returned within a 10-day limit allowed for inspection. If we don't hear from you by the expiration of 10 days plus the time required for the transmission of mails, we will then deposit the check. Should you not want to keep the plans and send them back within the 10-day limit, we will return the check.

**EXCHANGE OFFER**—If, within 30 days of the receipt of plans, you decide they are not just what you want, you may return them and select any other ready-made plans in exchange.

Or, return them within 30 days and credit for what you have paid will be applied in full upon the cost of special plans.

**NOTE**—All plans returned under the above offers must be returned in good condition and must not be used or copied.

*A remittance must accompany all orders, from firms as well as individuals. Otherwise plans will be sent C.O.D. regardless of references or financial ratings. In this way service is economized and prices to all purchasers are kept at the lowest possible point by the elimination of unnecessary correspondence and the keeping of accounts.*

(Continued from page 63)

weather), and a vent at the top. In this draft cooler, the current of fresh air is always ascending. This makes a cool cupboard, if properly constructed according to our drawings.

**CUPBOARDS**—Usually specially built in combination with a sink arrangement. The upper part of a cupboard is always independent, hanging from ceiling and wall, leaving a clear counter space below.

## QUESTIONS—*Continued*

- (34) Interior finish?.....  
(Specify by rooms—pine, birch, oak, etc.)  
.....
- (35) Kind of doors?.....(36) Any tile floors or walls?.....
- (37) Kind of floor?.....  
(Specify by rooms—pine, oak, maple, etc.)  
.....
- (38) Where do you want paneled wainscoting, beamed or wood corniced ceilings?  
.....
- (39) Where do you want special built-in conveniences?.....  
(China closets, buffet, bookcases, linen cabinets, etc.)  
.....
- (40) Where plate or leaded glass?.....  
Do you want any casement sash (or French windows) to swing in or out?.....  
.....
- (41) Mirror doors?.....(42) Screens?.....
- (43) Will electric wiring be knob-and-tube, flexible conduit, or rigid metal conduit system? .....(44) Where fuel gas?.....  
.....(45) City water?.....
- (46) What plumbing fixtures and where?.....  
.....(47) Vacuum cleaner?.....
- (48) Any unusual climatic conditions?.....  
(Snowfall, depth of freezing, winds, rainfall, etc.)  
.....
- (49) What rooms will be plastered?.....
- (50) What rooms will be lined with wall board?.....
- (51) What rooms will be boxed and papered?.....
- (52) If a rough draft of floor plans is enclosed to aid us, please state whether room dimensions are marked net or intended to include thickness of walls.....  
.....

- (53) May we increase over-all width or length?.....
- (54) May we make such alterations as, in our judgment, will improve the plan or exterior?.....
- (55) If we think you cannot build within your stated limit, shall we reduce room sizes and cut out least necessary features?.....
- (56) What is your real cost limit, including basement, plumbing and everything within the building itself except heating plant and electric fixtures, but not including outside work like grading, walks, sewer, etc. ....
- 

## ESTIMATE OF COST

If you want to know the cost of any house in our books, we will give an opinion, but we give no guarantee, expressed or implied. Cost is something entirely within the province of local contractors. They alone can be familiar with all the local conditions which fix the cost. We very much prefer to send the plans for contractors to figure. (See our offer on page 64 to send on approval.)

For estimates of special plans or alterations of stock plans, we suggest that sketches first be prepared. (See sketch offers.) That provides something definite for a builder to estimate from. Later plans can be scaled down or enlarged accordingly. On request we will make an estimate from sketches, but the following data must be supplied:

- (57) Day wages and hours for masons?.....(58) Carpenters?.....
- (59) Common labor?.....(60) Plumbers?.....
- (61) Are tradesmen skilled?.....(62) Are building trades busy?.....
- (63) Average price of dimension lumber?.....(64) Siding?.....
- (65) Exterior finish?.....(66) Roofing per square (See question 26)?.....
- (67) Shingles?.....(68) Cement?.....(69) Sand and gravel?.....
- (70) Lath and plaster per sq. yd.?.....(71) Brick, stone, tile, etc.?.....
- 

## OTHER DATA







1911

order is given with the special under-

ce or return my check if, for any

urn them to you in good condition

[illegible]

Plans	Specifications	
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[illegible]

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
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Cost is something we have to

The sink board is a wide long pine board with a hole cut out for the sink, with drains dished out. This board is long enough to extend under cupboards to form one continuous counter or work shelf. It is generally specified 36 inches high. Knife and fork drawers and smaller cupboards are built under drains, the space under the sink itself remaining open.

All kitchen cabinet work is fully detailed in Stillwell plans by means of drawings. Any carpenter can order the doors and build in everything much better than most of the ready-made cupboards, which are not designed to fit any kitchen in particular. Stillwell cabinet kitchens are said to be unequalled as work savers.

**CEILINGS**—Most plans specify 9 to 9½ feet for first story. Second story ceilings and those in the few very small houses are usually 8 feet.

**CHIMNEYS**—As most fires are caused by defective chimneys, we specify them built from the ground up, and other precautions are taken to reduce the fire hazard.

**DIMENSIONS**—Look for outside dimensions on floor plans. Room sizes are net—clear of walls.

**FIREPLACES**—Built solidly of brick. They are open fireplaces with pressed brick, tile or stone facing. Always fully detailed with large drawings and, if constructed according to our drawings, positively will not smoke.

**FRENCH WINDOWS or DOORS**—Single or double doors with cut-up glass lights the full length.

**KITCHEN DOORS**—Always glass at the top. Doors to dining room always shown to swing both ways.

**LINEN CABINETS**—Construction similar to kitchen cupboards, but deeper shelving and counter sometimes omitted.

**MEDICINE CASE**—One is provided for each bathroom with mirror door. Drawings furnished.

**MATERIALS**—We specify only standard materials and sizes of lumber universally carried in stock. There is no lumber or labor waste in Stillwell-planned homes. Cut-off pieces are always used for firestopping, bridging, bracing, etc.

Regarding the claims of ready-cut house concerns, we know they are not supported by the facts, where contractors use good plans and know their business. Your home town lumberman can furnish any grade of lumber, and as good grades as your money will buy. Labor and masonry materials, which can only be secured at home anyway, constitute far more than half the cost of building. For the same quantities of lumber and the same grades, we believe the mail order houses make a larger profit than the local concern. They haven't got the best drawn plans and their house styles, room arrangements and conveniences are not the best.

Keep your money working at home. Do not lose sight of the fact that the vital principle in economical and substantial building is to use plans which are thoroughly prepared to cover all phases of the construction.

**SEATS**—Provided with hinged bottoms. Always detailed in our plans.

**SCREEN PORCH, SCREENED ENTRY, ENCLOSED PORCH, KITCHEN PORCH**—Various terms meaning a back entry having regular room walls up to a height of 3 or 3½ feet and wide window height openings for screens or sash, interchangeable according to season. Always well built and incorporated in the main house plan and under the same roof. This is one of the essential features of a modern house as it keeps out dirt, dust, flies, snow, wind and hail, and conceals things that otherwise would be exposed to public view. In cold climates, this kind of a back entry serves as a winter vestibule. In warm climates, without a basement, it contains the laundry tubs. Indispensable under all conditions.

**SCREENS**—Our specifications order the full length screening of all opening windows. Also outside doors.

**SLEEPING PORCHES**—Stillwell sleeping porches are regular well-built rooms. Where specified, watertight window frame details are furnished for sashes to drop down into the walls under hinged stools.

**STAIRWAYS**—Our second story stairways are easy and designed on good lines. We furnish plenty of detail drawings for good substantial construction.



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